INVESTOR PRESENTATION NOVEMBER 2020































Disclaimer

This investor presentation ("Investor Presentation") and any oral statements made in connection with this Investor Presentation are for informational purposes only and do not constitute an offer to sell, a solicitation of an offer to buy, or a recommendation to purchase any equity, debt or other financial instruments of Haymaker Acquisition Corp. II ("Haymaker" or "we") or Arko Holdings Ltd. ("Arko") or any of Arko's or Haymaker's affiliates' (as such term is defined under the U.S. federal securities laws) securities. This Investor Presentation has been prepared to assist interested parties in making their own evaluation with respect to the proposed business combination of Arko and Haymaker (the "Business Combination"), and for no other purpose. The information contained herein does not purport to be all-inclusive. The data contained herein is derived from various internal and external sources. No representation is made as to the reasonableness of the assumptions made within or the accuracy or completeness of any projections, modeling or any other information contained herein. All levels, prices and spreads are historical and do not represent current market levels, prices or spreads, some or all of which may have changed since the issuance of this document. Any data on past performance, modeling contained herein is not an indication as to future performance. Arko and Haymaker assume no obligation to update the information in this Investor Presentation. Neither Arko nor Haymaker accepts any liability whatsoever for any losses arising from the use of this Investor Presentation or reliance on the information contained herein. Nothing herein shall be deemed to constitute investment, legal, tax, financial, accounting or other advice. The communication of this Investor Presentation is restricted by law; it is not intended for distribution to, or use by any person in, any jurisdiction where such distribution or use would be contrary to local law or regulation.

No representation or warranty (whether expressed or implied) has been made by Haymaker, Arko or any of their respective affiliates with respect to the matters set forth in this Investor Presentation, and the recipient disclaims any such representation or warranty.

Use of Projections

This Investor Presentation contains financial forecasts, including with respect to estimated revenues, EBITDA, and Adjusted EBITDA for GPM Investments, LLC ("GPM") for fiscal years 2020 and 2021. Neither GPM's nor Arko's independent auditors, nor the independent registered public accounting firm of Haymaker, audited, reviewed, compiled, or performed any procedures with respect to the projections for the purpose of their inclusion in this Investor Presentation, and accordingly, neither of them expressed an opinion or provided any other form of assurance with respect thereto for the purpose of this Investor Presentation. These projections should not be relied upon as being necessarily indicative of future results.

In this Investor Presentation, certain of the above-mentioned estimated information has been repeated (subject to the qualifications presented herein), for purposes of providing comparisons with historical data. The assumptions and estimates underlying the prospective financial information are inherently uncertain and are subject to a wide variety of significant business, economic and competitive risks and uncertainties that could cause actual results to differ materially from those contained in the prospective financial information. Accordingly, there can be no assurance that the prospective results are indicative of the future performance of Arko, GPM, Haymaker or the combined company or that actual results will not differ materially from those presented in the prospective financial information. Inclusion of the prospective financial information in this Investor Presentation should not be regarded as a representation by any person that the results contained in the prospective financial information will be achieved.

Additional Information and Where to Find It

ARKO Corp. filed a registration statement on Form S-4 (File No. 333-248711), which includes a prospectus with respect to ARKO Corp.'s securities to be issued in connection with the Business Combination and a proxy statement with respect to Haymaker's stockholder meeting to vote on the Business Combination, as amended (the "Haymaker proxy statement/prospectus"), with the SEC. In addition, Arko filed a proxy statement (the "Arko proxy"), which includes reference to the Haymaker proxy statement/prospectus, with the Israel Securities Authority (the "ISA"). ARKO Corp., Haymaker, GPM and Arko urge investors and other interested persons to read the Haymaker proxy statement/prospectus and the Arko proxy, as well as other documents filed with the SEC and the ISA, because these documents will contain important information about the Business Combination. The Haymaker proxy statement/prospectus and other relevant materials for the Business Combination were mailed to stockholders of Haymaker as of the record date established for voting on the Business Combination. The Haymaker proxy statement/prospectus can be obtained, without charge, at the SEC's web site (http://www.sec.gov).

Participants in the Solicitation

ARKO Corp., Haymaker, Arko, GPM and their respective directors, executive officers and other members of their management and employees, under SEC rules, may be deemed to be participants in the solicitation of proxies of Haymaker stockholders in connection with the Business Combination. Investors and securityholders may obtain more detailed information regarding the names, affiliations and interests of Haymaker's directors and officers in its Annual Report on Form 10-K for the fiscal year ended December 31, 2019, which was filed with the SEC on March 19, 2020 and is available free of charge at the SEC's web site at www.sec.gov.

Information regarding the persons who may, under SEC rules, be deemed participants in the solicitation of proxies to Haymaker's stockholders in connection with the Business Combination is also contained in the Haymaker proxy statement/prospectus.

























SCOTCHMAN





Disclaimer

Forward Looking Statements

These materials include "forward-looking statements" within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. The expectations, estimates, and projections of the businesses of ARKO Corp., Haymaker, Arko and GPM may differ from their actual results and consequently, you should not rely on these forward-looking statements as predictions of future events. Words such as "expect," "estimate," "forecast," "forecast," "anticipate," "intend," "plan," "may," "will," "could," "should," "believes," "predicts," "predicts," "predicts," "predicts," "continue," and similar expressions are intended to identify such forward-looking statements. These forward-looking statements include, without limitation, expectations with respect to future performance, including projected financial information (which was not audited or reviewed by auditors), and anticipated financial impacts of the Empire acquisition or the Business Combination, the satisfaction of the closing conditions to the Business Combination, and the timing of the completion of the Business Combination. These forward-looking statements involve significant risks and uncertainties that could cause the actual results to differ materially from the expected results. Most of these factors are outside of the control of ARKO Corp., Haymaker, Arko and GPM, and are difficult to predict. Factors that may cause such differences include, but are not limited to: (1) the occurrence of any event, change or other circumstances that could give rise to the termination of the definitive agreements with respect to the Business Combination, (2) the outcome of any legal proceedings that may be instituted against the parties following the announcement of the Business Combination and any definitive agreements with respect thereto; (3) the inability to complete the Business Combination, including due to failure to obtain approval of the stockholders of Haymaker or other conditions to closing; (4) the impact of the COVID-19 pandemic on (x) the parties' ability to consummate the Business Combination and (y) the business of Arko and the combined company; (5) the receipt of an unsolicited offer from another party for an alternative business transaction that could interfere with the Business Combination; (6) the inability to obtain or maintain the listing of ARKO Corp.'s common stock on Nasdaq following the Business Combination; (7) the risk that the Business Combination disrupts current plans and operations as a result of the announcement and consummation of the Business Combination; (8) the ability to recognize the anticipated benefits of the Business Combination, which may be affected by, among other things, competition, the ability of the combined company to grow and manage growth profitably and retain its key employees; (9) costs related to the Business Combination; (10) changes in applicable laws or regulations; (11) the demand for Arko's and the combined company's services together with the possibility that Arko or the combined company may be adversely affected by other economic, business, and/or competitive factors; (12) the number of shares submitted for redemption by Haymaker's stockholders in connection with the stockholder meeting to approve the Business Combination; (13) risks and uncertainties related to Arko's business, including, but not limited to, changes in fuel prices, the impact of competition, environmental risks, restrictions on the sale of alcohol, cigarettes and other smoking products and increases in their prices, dependency on suppliers, increases in fuel efficiency and demand for alternative fuels for electric vehicles, failure by independent outsider operators to meet their obligations, acquisition and integration risks, and currency exchange and interest rates risks; (14) failure to realize the expected benefits of the acquisition of Empire; (15) failure to promptly and effectively integrate Empire's business; (16) the potential for unknown or inestimable liabilities related to the Empire business; and (17) other risks and uncertainties included in (x) the "Risk Factors" section of the Haymaker proxy statement/prospectus and (y) other documents filed or to be filed with the SEC by Haymaker and with the ISA by Arko. The foregoing list of factors is not exclusive. You should not place undue reliance upon any forward-looking statements, which speak only as of the date made. ARKO Corp., Haymaker, Arko, and GPM do not undertake or accept any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements to reflect any change in their expectations or any change in events, conditions, or circumstances on which any such statement is based.

No Offer or Solicitation

These materials shall not constitute a solicitation of a proxy, consent, or authorization with respect to any securities or in respect of the Business Combination. These materials shall also not constitute an offer to sell or the solicitation of an offer to buy any securities, nor shall there be any sale of securities in any states or jurisdictions in which such offer, solicitation, or sale would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction. No offering of securities shall be made except by means of a prospectus meeting the requirements of Section 10 of the Securities Act of 1933, as amended.

Industry and Market Data

Industry and market data used in this Investor Presentation have been obtained from third-party industry publications and sources, including reports by market research firms. Neither Haymaker, Arko nor GPM has independently verified the information and data obtained from these sources and cannot assure you of the data's accuracy or completeness. This information and data is subject to change.

Use of Non-GAAP Financial Metrics

This Investor Presentation includes non-GAAP financial measures for GPM which do not conform to SEC Regulation S-X in that it includes financial information (such as Adjusted EBITDA and Pro Forma Adjusted EBITDA) not derived in accordance with U.S. generally accepted accounting principles ("GAAP"). Accordingly, such information and data will be adjusted and presented differently in the Haymaker proxy statement/prospectus. GPM believes that the presentation of non-GAAP measures provides information that is useful to investors as it indicates more clearly the ability of GPM to meet capital expenditure and working capital requirements and provides an additional tool for investors to use in evaluating ongoing operating results and trends. Other companies may calculate Adjusted EBITDA, Pro Forma Adjusted EBITDA, and other non-GAAP measures differently, and therefore GPM's Adjusted EBITDA, Pro Forma Adjusted EBITDA, and other non-GAAP measures may not be directly comparable to similarly titled measures of other companies. Investors should review the Arko's audited and interim financial statements, which will be presented in the Haymaker proxy statement/prospectus, and not rely on any single financial measure to evaluate their respective businesses.





Other Information





















SCOTCHMAN





Parties Involved in the Transaction

Prior to the closing of the business combination, Arko Holdings Ltd., a holding company, owns a majority of the outstanding equity of GPM Investments, LLC, which is the entity responsible for operating the business described in this presentation. Following the closing of the business combination, Arko Holdings Ltd., GPM Investments, LLC (inclusive of Empire Petroleum's business), and Haymaker will be direct or indirect wholly-owned subsidiaries of a newly formed parent company, ARKO Corp., a Delaware corporation, whose common stock will be listed on Nasdaq under the ticker symbol ARKO. All references to ARKO made throughout this presentation refer to the operations of GPM Investments, LLC.

Overview of Material Changes to the Presentation

This Investor Presentation was modified from the prior version of the document which was filed on 10/21/20 to reflect the following:

- A summary of material changes to the transaction can be found on page 6, including a commitment for an up to \$100 million private placement in convertible preferred stock
- 2020 YTD performance has exceeded previous expectations; as a result, 2020 estimated full-year results have been updated and 2021 projections have been raised
- A sensitivity analysis was added to page 7 to illustrate ARKO's potential ability to outperform 2021 projections based on changes to key assumptions
- Updates to same-store sales growth metrics are included on page 22, including 7.1% growth for the first half of November 2020





Today's Participants

GPM INVESTMENTS, LLC



















SCOTCHMAN





ARKO TEAM



ARIE KOTLER
Founder, Director, CEO & President

- Acquired GPM Investments, LLC in 2011 at which time it operated and supplied 320 sites
- Seasoned executive experienced in international financial markets and publicly-traded companies/entities
- CEO and Chairman of Arko Holdings Ltd. since 2005, a public company traded on the Tel Aviv Stock Exchange
- Spearheaded various real estate and fuel transactions totaling over \$2 billion
- Grew ARKO to 1,400 current sites through a series of 18 acquisitions
- Deep experience and expertise in convenience store operations



DON BASSELL CFO

- Served as CFO of ARKO since April 2014 and previously from 2004 through 2010
- Oversees accounting, finance, tax, treasury and financial reporting
- Served as the CFO of Mid-Atlantic Convenience Stores (Catterton-backed and sold to Sunoco in 2013)
- Served in a wide variety of financial, treasury and MIS roles with major oil companies, other distributors, and service providers
- Over 35 years of experience in petroleum, convenience stores, refining and fuel distribution businesses

HAYMAKER TEAM



STEVEN J. HEYER
CEO & Executive Chairman

- Former CEO of Starwood Hotels & Resorts Worldwide
- Former President and COO of the Coca-Cola Company
- Former President and COO of Turner Broadcasting System (Member of AOL Time Warner's Operating Committee)
- Former President and COO of Young & Rubicam Advertising
- Former SVP and Managing Partner of Booz Allen & Hamilton, led worldwide marketing practice



ANDREW R. HEYER

President & Director

- CEO and Founder of Mistral Equity Partners
- Founding Managing Partner of Trimaran Capital Partners
- Former Vice Chairman of CIBC World Markets Corp.
- Founder and former Managing Director of the Argosy Group
- Previously Managing Director at Drexel Burnham Lambert Incorporated

In 2019, completed business combination between OneSpaWorld and Haymaker Acquisition Corp., the first SPAC led by Steven and Andrew





Material Updates Enhance Likelihood of Close

GPM INVESTMENTS, LLC

























Recent developments

- Secured a commitment for an up to \$100 million private placement in convertible preferred stock from MSD Capital
 - Provides additional validation of the transaction from a highly sophisticated investor that completed substantial due diligence on the Company
 - Investment counts towards minimum cash, effectively reducing it to \$175 million; the Company maintains the right to waive the remaining minimum cash requirement
- Shareholders of Arko Holdings Ltd. approved the transaction on 11/18/20 with 99% voting in favor
- Cash at closing, estimated to be \$491 million to \$591 million (depending on Israeli shareholders' cash elections), will be used for growth and is not needed to consummate the deal. Maximum amount out to Israeli shareholders is \$100 million

2020 performance has exceeded expectations to date, modifying the views on what is achievable for 2021

- Expects to achieve 2020E Adj. EBITDA⁽¹⁾ of \$163 to \$167 million (excludes contribution from acquired Empire Petroleum business) vs. prior projections of \$145 to \$150 million
- Previous 2021E Pro Forma Adj. EBITDA⁽¹⁾ projections of \$210 to \$215 million have been raised to a base level of **\$217 million to \$223** million with potential upside as described on page 7
 - As a multiple of 2021E Pro Forma Adj. EBITDA⁽¹⁾, total enterprise value implied by the transaction **falls from ~9x to 8.73x** at the midpoint of the projection range
 - More **substantial valuation discount** relative to peers ATD.B and CASY which trade at 10.5x and 11.4x, respectively $^{(2)}$

⁽²⁾ Company-specific financials reflect calendar year 2021 Capital IQ consensus projections; share price is current as of 11/13/20. Source: S&P Capital IQ, company filings, and Wall Street equity research.



⁽¹⁾ Adjusted EBITDA is calculated as EBITDA adjusted to exclude the gain or loss on disposal of assets, impairment charges, acquisition costs, other non-cash items, and other unusual or non-recurring charges. Pro forma Adjusted EBITDA gives effect to acquisitions and synergies for the entire period presented irrespective of the actual timing of acquisitions or commencement of synergies during the period.



Potential Incremental EBITDA

GPM



















SCOTCHMA

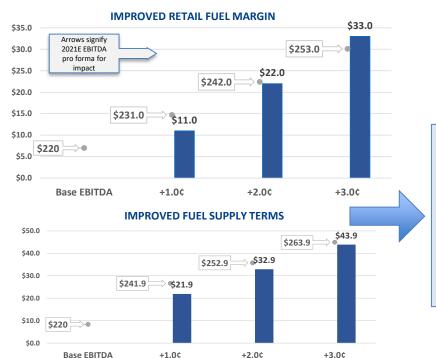




EMBEDDED UPSIDE TO 2021E PROJECTIONS

- Retail fuel margins, which outperformed expectations throughout much of 2020 and remain robust today, are assumed to be 26.0¢/gal versus 31.6¢ in 2020E. For each 1.0¢/gal. increase to retail fuel margins, EBITDA would be \$11.0 million higher
- Projections currently reflect only a portion of ARKO's ability to leverage its greater scale after the Empire acquisition to secure improved purchasing terms with key suppliers. Each 1.0¢/gal. improvement to fuel costs represents \$21.9 million of additional EBITDA
- ARKO currently anticipates remodeling only 10 stores in 2021 and achieving an ROI of 20% -- the number of remodels completed and associated returns could be meaningfully higher
- Inside same store sales growth in 2021 is assumed to be 4.0%. Each 100bps improvement to the assumption generates \$4.5 million of additional EBITDA

POTENTIALLY HIGHER EBITDA DUE TO:



For example, if fuel margin increases 1.0¢/gal, supply terms improve by 1.0¢/gal, and SSS increases 100 bps: the Company would generate \$255 million of EBITDA in 2021



⁽¹⁾ Adjusted EBITDA is calculated as EBITDA adjusted to exclude the gain or loss on disposal of assets, impairment charges, acquisition costs, other non-cash items, and other unusual or non-recurring charges.





Transaction Timeline





















SCOTCHMAN





November 19th

- Revised projections for 2020, 2021
- Announces MSD investment and favorable Israeli shareholder vote

First half of December

- HYAC redemption election deadline
- HYAC shareholder meeting

Second half of December

- Israeli cash vs. stock election period
- Anticipated closing





Why Haymaker Loves ARKO





















SCOTCHMAN





























SCOTCHMAN





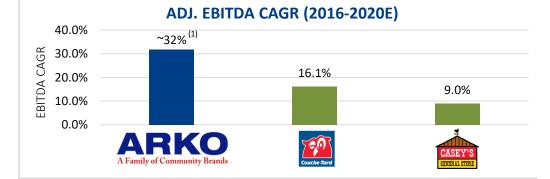
Transaction Summary

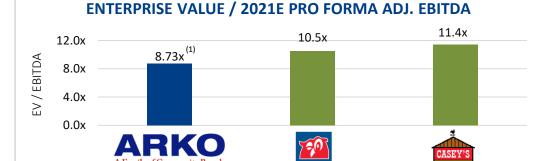
- Implied total enterprise value of \$1.9 billion or 8.73x 2021E Pro Forma Adjusted EBITDA⁽¹⁾⁽²⁾
 - Pro forma net debt of \$216 million (excluding capital leases) or 0.9x 2020E Pro Forma Adjusted EBITDA⁽¹⁾
- Transaction closing expected in Q4 of 2020

PRO FORMA VALUATION

(\$ in millions)

Illustrative Haymaker Share Price	\$10.00
Pro Forma Shares Outstanding (3)(4)	138.5
Implied Equity Value	\$1,385
Plus: Net Debt	216
Plus: Capital Leases ⁽²⁾	220
Plus: Preferred Stock	100
Implied Total Enterprise Value	\$1,921
2021E Pro Forma Adjusted EBITDA ⁽¹⁾	\$217 - \$223
Implied TEV / 2021E PF Adj. EBITDA	8.73x





Note: Transaction summary includes the acquisition of the Empire Petroleum business; assumes no Haymaker shareholder redemptions.

- (1) Adjusted EBITDA is calculated as EBITDA adjusted to exclude the gain or loss on disposal of assets, impairment charges, acquisition costs, other non-cash items, and other unusual or non-recurring charges. Pro forma Adjusted EBITDA gives effect to acquisitions and synergies for the entire period presented irrespective of the actual timing of acquisitions or commencement of synergies during the period.
- (2) Includes real estate and equipment capital leases.
- (3) 1.0 million founder shares have been cancelled; 4.2 million founder shares will only be issued upon achieving the following milestones and are thus excluded from pro forma share count: 2.0 million withheld until share price reaches \$13.00 (and cancelled if not achieved in five years), another 2.0 million will be withheld until stock price reaches \$15.00 (and cancelled if not achieved in seven years); an additional 0.2 million shares were deferred in connection with the MSD Capital private placement.
- Assumes ~21% cash elections from Arko Holdings Ltd. public shareholders, 10% cash elections from both Arie Kotler and Morris Willner, and 100% equity-roll from GPM's minority investors.

























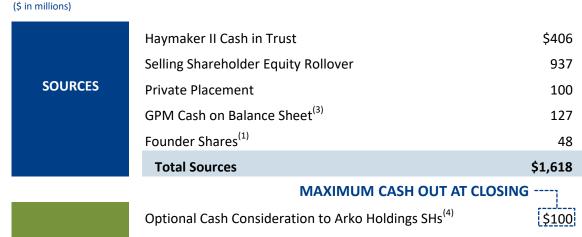




Transaction Summary (Cont'd)

- Current institutional shareholders at GPM have elected to roll 100% of current equity holdings in the Company
- Arie Kotler, Chairman and CEO, has elected to roll at least 90% of current equity holdings and will be largest individual shareholder
- Sponsor has elected to extinguish 1 million founder shares and defer 4.2 million founder shares until share price reaches certain milestones (1)

SOURCES AND USES



Optional Cas
Selling Share
Founder Sha
USES Remaining H
GPM Cash or
Estimated Tr

Selling Shareholder Equity Rollover 937
Founder Shares⁽¹⁾ 48
Remaining Haymaker II Cash in Trust to Balance Sheet 364
GPM Cash on Balance Sheet⁽³⁾ 127

Estimated Transaction Expenses 42

Total Uses \$1.618

Note: Transaction summary includes the acquisition of the Empire Petroleum business; assumes no Haymaker shareholder redemptions.

Haymaker Class A

Shareholders

29%

Mr. Kotler (CEO)

15%

Havmaker Founders

4%

- (1) 1.0 million founder shares have been cancelled; 4.2 million founder shares will only be issued upon achieving the following milestones and are thus excluded from pro forma share count: 2.0 million withheld until share price reaches \$13.00 (and cancelled if not achieved in five years), another 2.0 million will be withheld until stock price reaches \$15.00 (and cancelled if not achieved in seven years); an additional 0.2 million shares were deferred in connection with the MSD Capital private placement.
- (2) Existing GPM shareholders include Davidson Kempner, Ares, and Harvest Partners.
- (3) Includes \$32 million of posted cash collateral; does not include Arko Holdings Ltd. cash.
- (4) Arko Holdings Shareholders electing to receive cash are subject to a 15% discount.
- (5) Does not give effect to conversion of any preferred stock.

PRO FORMA EQUITY OWNERSHIP (5)

Existing GPM Shareholders

24%⁽²⁾

Other Arko Holdings

Shareholders 28%





World-Class Investor Base Rolling 100%



















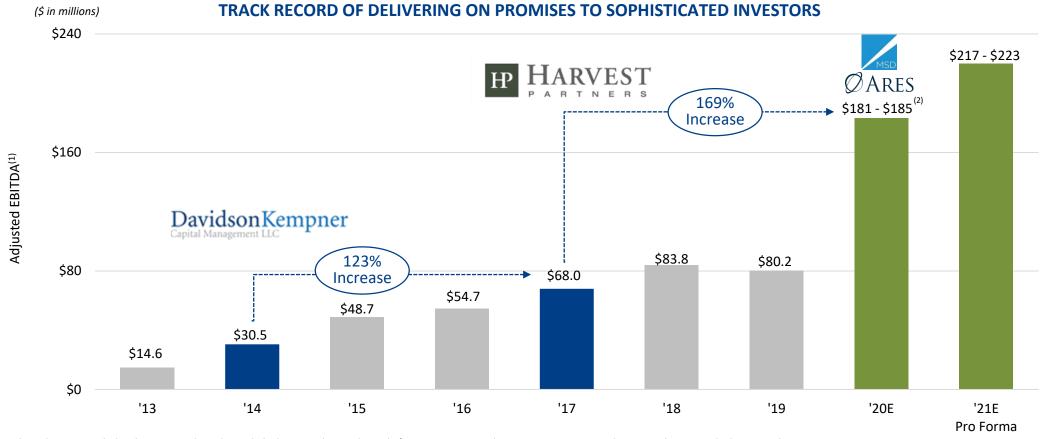


SCOTCHMAN





- Sophisticated, leading institutional investors have backed the Company and have earned substantial returns
- As a group, they have elected to roll 100% of their current equity holdings into the proposed transaction
- Additional public shareholders will now have an opportunity to participate in the next phase of the Company's rapid growth



- (1) Adjusted EBITDA is calculated as EBITDA adjusted to exclude the gain or loss on disposal of assets, impairment charges, acquisition costs, other non-cash items, and other unusual or non-recurring charges. Pro forma Adjusted EBITDA gives effect to acquisitions and synergies for the entire period presented irrespective of the actual timing of acquisitions or commencement of synergies during the period.
- (2) Excludes \$7.7 million of extraordinary bonuses related to 2020 performance and includes \$10 million related to Empire's expected Q4 results.

























SCOTCHMAN





RAPIDLY GROWING LEADER IN U.S. C-STORE INDUSTRY





ARKO: A Rapidly Growing Leader in the U.S. Convenience Store Industry

GPM INVESTMENTS, LLC

























LEADING U.S. CONVENIENCE STORE OPERATOR

7th

Largest U.S. Convenience Store Operator⁽¹⁾

33

States of Operation

~\$1.6 Billion

2020E Pro Forma In-Store Sales(3)

2,930

Total sites, including 1,350 retail stores and

1,580 dealer-operated / ARKO-supplied sites⁽²⁾

~2.1 Billion

2020E Pro Forma Fuel Gallons Sold(3)

\$230 Million

2020E Pro Forma Adj. EBITDA⁽⁴⁾



LARGE, RAPIDLY GROWING NETWORK

TOP U.S. CONVENIENCE STORE OPERATORS⁽¹⁾

RANK	COMPANY / CHAIN	U.S. STORE COUNT	
1	LLIVEN	9,364	6.1%
2	Counter-Torrel	5,933	3.9%
3	Speedings	3,900	2.6%
4	CASEY'S	2,181	1.4%
5	Group	1,679	1.1%
6	MURPHY USA	1,489	1.0%
7	ARKO A Family of Community Brands	1,350 ⁽⁵⁾	0.9%
8	bp ***	1,017	0.7%
9	ExtraMile	942	0.6%
10	Wawa	880	0.6%

DIVERSE GEOGRAPHIC FOOTPRINT



2,930 sites across 33 states and Washington D.C.; retail network expanded ~4.4x over past seven years

- (1) According to CSP's Top 202 Convenience Stores 2020; includes only company-operated locations.
- (2) Reflects ARKO's store count as of 6/30/20 and Empire's store count as of 10/6/20.
- (3) Includes full year contribution of Empire.
- 4) Adjusted EBITDA is calculated as EBITDA adjusted to exclude the gain or loss on disposal of assets, impairment charges, acquisition costs, other non-cash items, and other unusual or non-recurring charges. Pro forma Adjusted EBITDA gives effect to acquisitions and synergies for the entire period presented irrespective of the actual timing of acquisitions or commencement of synergies during the period.
- (5) Reflects ARKO's store count as of 6/30/20 and Empire's store count as of 10/6/20; excludes 1,580 wholesale locations.





Entrenched, Local Brands Plus Benefits of Participation in Large Network

GPM INVESTMENTS, LLC

nmFas mart









BreadBox(







SCOTCHMAN





~48 Years Average Local Brand History

































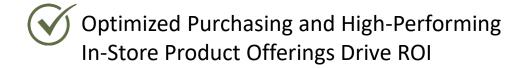


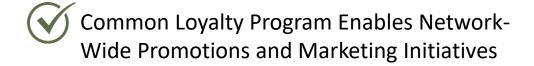


ROI-Focused Acquiror of Choice













Multi-Faceted Growth Strategy





















SCOTCHMAN





CONTINUE CORE ACQUISITION STRATEGY

- Highly fragmented U.S. convenience store industry
- Well-developed acquisition and integration capabilities
- Ability to acquire both small and large chains;
 ARKO reviews all opportunities
- Actionable pipeline of opportunities
- In-house M&A team performs in-depth reviews of ~30 opportunities per annum

~\$20 million annually

AGGRESSIVE REMODEL OPPORTUNITY

- Team built to optimize acquired assets; remodel prototype underway
- Traffic counts and demographics analyzed to identify ~700 candidates
- Foodservice will be a key feature of store reinvestment program
- 360 sites to be remodeled over the next three to five years
- Conservatively estimating ~\$72 million of incremental EBITDA and pre-tax ROI of 20%+

ROBUST WHOLESALE PLATFORM: EMPIRE ACQUISITION

- Low overhead wholesale operations
- Enhances cash flow stability (long-term contracts) and diversification
- Widens range of acquisition targets; certain competing consolidators cannot acquire wholesale operations
- Scale enhances leverage with suppliers and synergy potential

\$70 million + over three to five years

> \$60 million

EXPECTED INCREMENTAL EBITDA





⊿GPM



















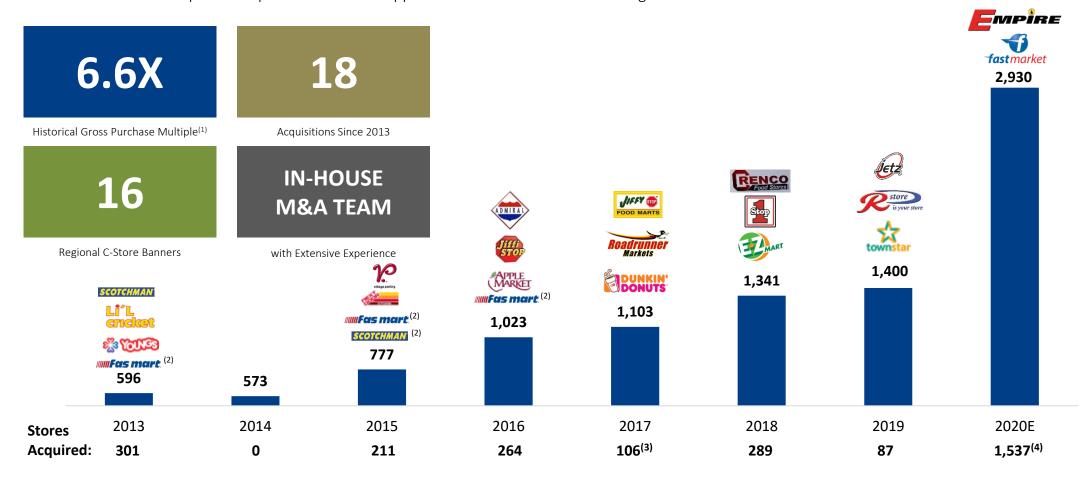
SCOTCHMAN





Dedicated M&A Team with Well-Developed Target Diligence, Transaction Execution, and Integration Capabilities

ARKO has consistently acquired quality assets at attractive multiples relative to publicly disclosed industry transactions. The Company has exercised demonstrable price discipline and creative approaches to transaction structuring which has resulted in attractive returns over time



- (1) Sample size based on 14 transactions completed (excludes 2019 and 2020 acquisitions for lack of visibility into post-transaction performance).
- (2) Gas Mart, Road Ranger, Arey Oil, and Hurst Harvey stores rebranded post-closing under Company's existing brands.
- (3) Includes Broyles Hospitality locations, a seven unit Dunkin' franchisee in Tennessee and Virginia.
- (4) Empire store count at closing (as of 10/6/20).



























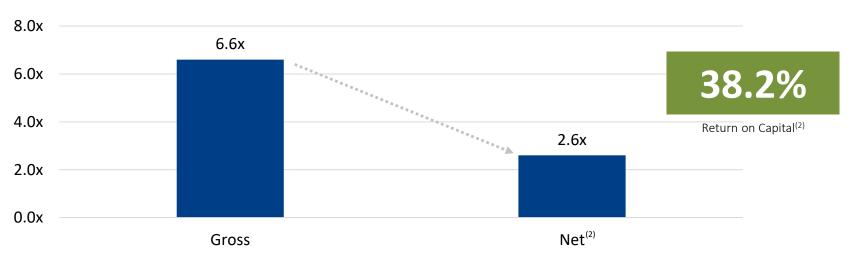




Strong Return on Capital: Sustained Price Discipline Augmented by Significant Synergy Opportunities

ARKO has maintained purchase price discipline over time and focused intently on capturing cost savings and synergies post-transaction. Thorough diligence on the front end has been key to avoid mis-pricing assets that erode the Company's ability to meet return hurdles. Looking forward, the scale of the platform will enable the Company to achieve greater levels of synergies. Meaningful arbitrage between synergized purchase price multiples and anticipated trading levels for ARKO is expected to create substantial shareholder value

AVERAGE ARKO PURCHASE MULTIPLES(1)



ARKO'S DISCIPLINED APPROACH TO M&A



Note: Sample size based on 14 transactions (excludes 2019 and 2020 acquisitions for lack of visibility into post-transaction performance); "Net" multiple based on EBITDA generated one-year after closing of acquisitions and is illustrated as a weighted average across all transactions.

- 1) Purchase price based on store-level EBITDA.
- 2) Before incremental G&A expenses from acquisitions; capital reduced by value structured real estate financing.





Empire Petroleum: Highly Strategic Combination that Meaningfully Increases the Company's Scale

GPM

























EMPIRE COMPANY OVERVIEW

1,537

Total Stores Operated and/or Supplied⁽¹⁾

Top 10

Super-Jobbers⁽²⁾ In the U.S.

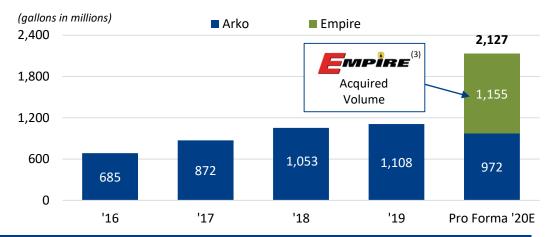
23

Acquisitions Since 2011

1.1 Billion

Fuel Gallons Distributed in 2019





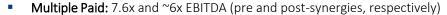
TRANSFORMATIVE TRANSACTION

BENEFITS TO COMBINATION

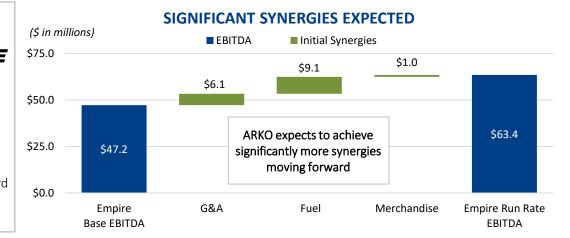
Announced: 12/17/19

• Closed: 10/6/20

Purchase Price: \$353 million⁽⁴⁾



- Materially increased footprint (10 new states of operation & D.C.)
- Further diversified ARKO's cash flow and provided ARKO with a scaled wholesale platform
- ARKO expects to achieve significant synergies from the transaction moving forward
- Enhanced ARKO's competitiveness as an acquiror



- (1) Empire store count at closing (as of 10/6/20).
- (2) Per management estimates; super-jobbers defined as fuel distributors with volumes greater than 1 billion gallons annually and significant scale with multiple major oil companies.
- Based on Empire's 2019 financial results.
- Excludes five year deferred payment of \$20.0 million and potential post-closing contingent amounts of up to an additional \$45 million.





Current Business Mix is Diversified and Stable, Magnified by Strategic Empire Petroleum Combination

GPM



















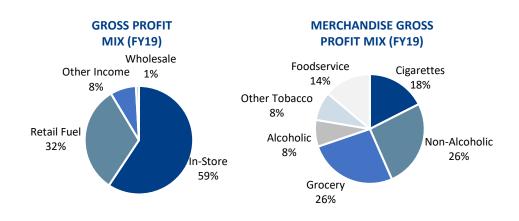
SCOTCHMAN



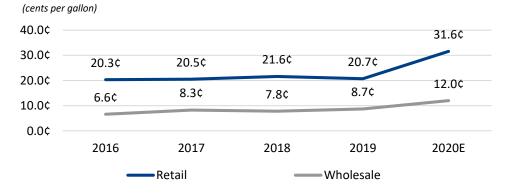


ARKO STANDALONE BUSINESS

DIVERSIFIED GROSS PROFIT MIX IN EXISTING GPM BUSINESS



HISTORICALLY STABLE FUEL MARGINS



ARKO + EMPIRE PETROLEUM

EMPIRE ACQUISITION ADDS ADDITIONAL SCALE, ENHANCES CASH FLOW STABILITY, AND GREATLY EXPANDS ARKO'S EXPOSURE TO WHOLESALE FUEL DISTRIBUTION OPERATIONS





Empire acquisition doubled Company's scale



COMBINED

33 States & Washington, D.C. 2,930 Stores⁽¹⁾ (1,350 Retail, 1,580 Wholesale)



Note: Figures on pie chart do not add to 100% due to rounding.

- (1) Reflects ARKO's store count as of 6/30/20 and Empire's store count as of 10/6/20.
- (2) Based on Empire's 2019 financials.























SCOTCHMAN





FINANCIAL OVERVIEW





Updates to 2020E and 2021E Projections

















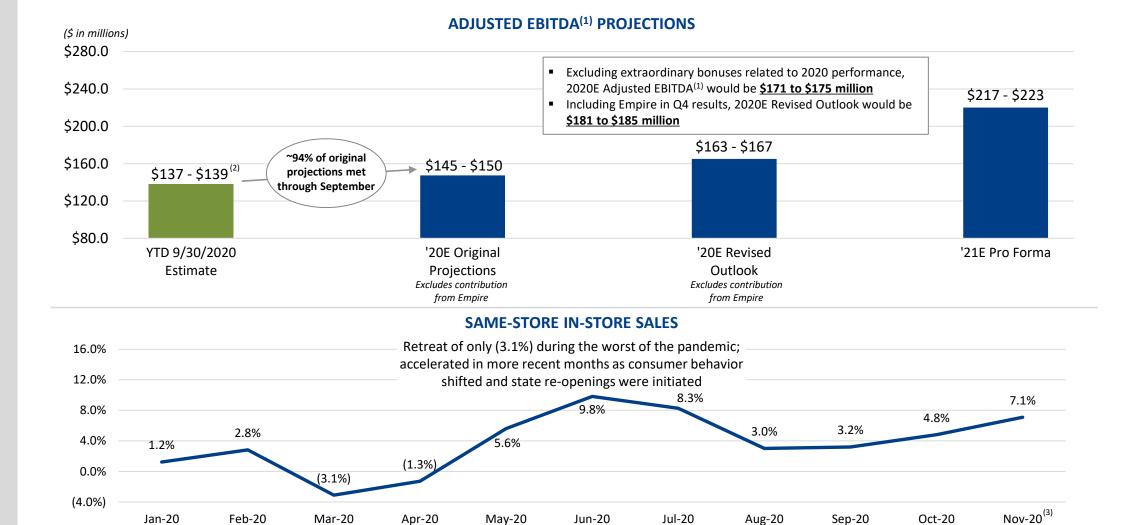




SCOTCHMAN







- (1) Adjusted EBITDA is calculated as EBITDA adjusted to exclude the gain or loss on disposal of assets, impairment charges, acquisition costs, other non-cash items, and other unusual or non-recurring charges. Pro forma Adjusted EBITDA gives effect to acquisitions and synergies for the entire period presented irrespective of the actual timing of acquisitions or commencement of synergies during the period.
- (2) Most recent management estimate published on 10/21/20.
- 3) Same-store sales comparison for November 1st through November 15th period.

























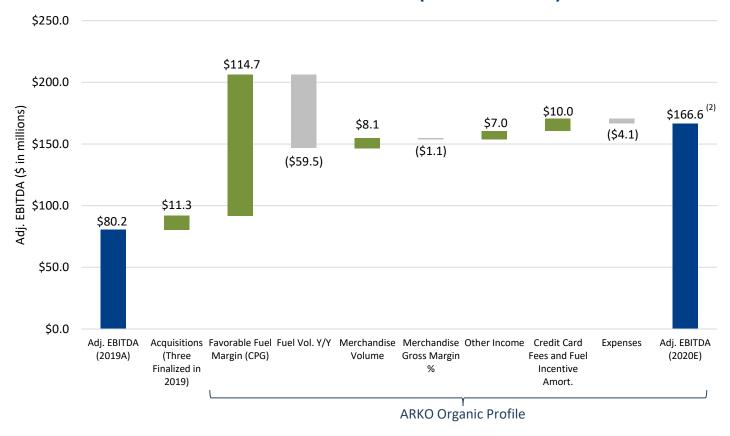




EBITDA Bridge 2019-2020

ARKO projects in-store sales growth and EBITDA growth for 2020, with a favorable commodity pricing environment more than offsetting a falloff in fuel volume sales associated with the ongoing COVID-19 pandemic

ADJUSTED EBITDA BRIDGE⁽¹⁾ (2019 TO 2020E)





- (1) Adjusted EBITDA is calculated as EBITDA adjusted to exclude the gain or loss on disposal of assets, impairment charges, acquisition costs, other non-cash items, and other unusual or non-recurring charges.
- 2) Excluding extraordinary bonuses related to 2020 performance, 2020E Adjusted EBITDA would be \$171 to \$175 million. Including Empire in Q4 results. 2020E Revised Outlook would be \$181 to \$185 million





























EBITDA Bridge 2020-2021

ARKO's significant EBITDA growth projected for 2021 reflects the closing of Empire transaction (excluded from 2020E projections) and execution of other growth initiatives driving sales and margin expansion

ADJUSTED EBITDA⁽¹⁾ BRIDGE (2020E TO 2021E)



Note: Includes \$3.5 million of public company expenses.

Adjusted EBITDA is calculated as EBITDA adjusted to exclude the gain or loss on disposal of assets, impairment charges, acquisition costs, other non-cash items, and other unusual or non-recurring charges. Pro forma Adjusted EBITDA gives effect to acquisitions and synergies for the entire period presented irrespective of the actual timing of acquisitions or commencement of synergies during the period.























SCOTCHMAN





VALUATION PERSPECTIVE





Publicly Traded Peer Analysis



















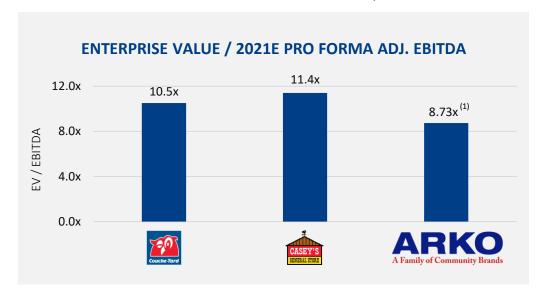
SCOTCHMAN

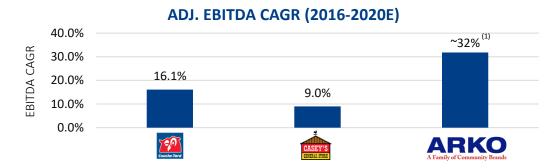


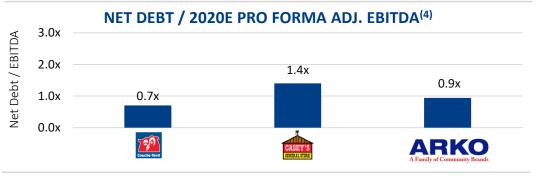


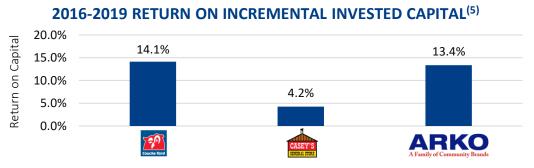
VALUATION HIGHLIGHTS

- Implied enterprise value of approximately 8.73x 2021E pro forma adjusted EBITDA⁽¹⁾
- Comps (CASY and ATD.B) trade at 11.4x and 10.5x 2021E EBITDA, respectively
- ARKO story is unique: Rapid growth, huge embedded growth opportunity, exceptional return on capital
- \$829.7 million⁽²⁾ deployed by ARKO across 14 acquisitions (pre-2019) generating average first year return of 38.2%
- Recent non-ARKO U.S. M&A transactions⁽³⁾ completed at 12.2x EBITDA









Note: All company-specific financials reflect calendar year 2020 Capital IQ consensus projections; share price is current as of 11/13/20. Source: S&P Capital IQ, company filings, and Wall Street equity research.

- (1) Adjusted EBITDA is calculated as EBITDA adjusted to exclude the gain or loss on disposal of assets, impairment charges, acquisition costs, other non-cash items, and other unusual or non-recurring charges. Pro forma Adjusted EBITDA gives effect to (5) acquisitions and synergies for the entire period presented irrespective of the actual timing of acquisitions or commencement
- of synergies during the period. (2) Net purchase price of \$336.5 million after giving effect to sale-leaseback transaction.

- Median multiple of ten most recent publicly disclosed U.S. transactions exceeding \$1 billion (excluding ARKO related transactions). Excludes capital leases.
- Incremental EBITDA from 2016-2019 divided by total CapEx and acquisitions over that time period.





Publicly Disclosed M&A Comparable Transactions

















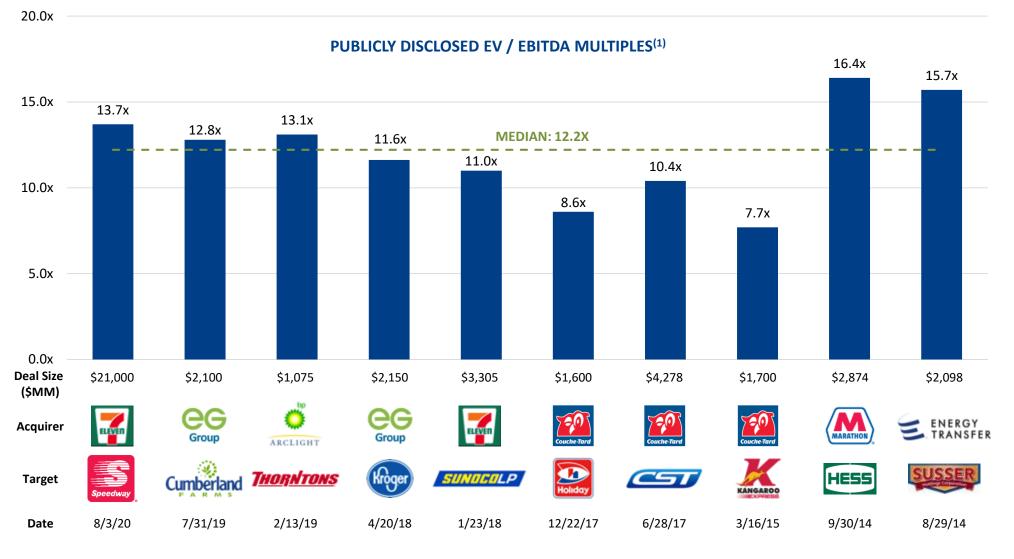




SCOTCHMAN







Source: Public filings, press releases and Wall Street equity research.



⁽¹⁾ Includes public deals over \$1 billion within the U.S.



APPENDIX 1: INDUSTRY OVERVIEW





















SCOTCHMAN









Large, Growing, Recession-Resistant Industry



























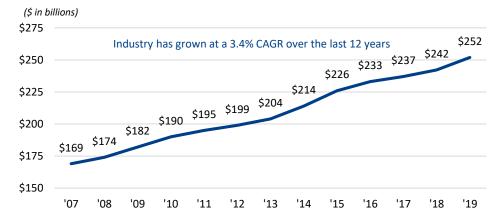
ATTRACTIVE INDUSTRY DYNAMICS:

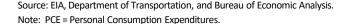
- Strong fundamentals
- Large, mature industry
- Consistent industry-wide sales and profitability growth; acquiring share from other retail channels
- Stable industry store count
- Highly fragmented
- Recession-resistant
- Minimal impact of covid-19 (net beneficial to ARKO)
- Perpetual value of convenience
- Historically adaptable in the face of headwinds

U.S. IN-STORE C-STORE SALES VS. U.S. CONSUMPTION INDEX













Adjusting to COVID-19's Impact on Convenience Store Channel





















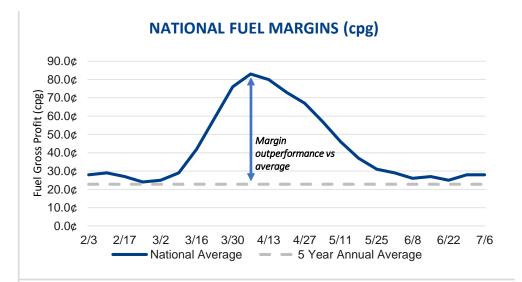
SCOTCHMA



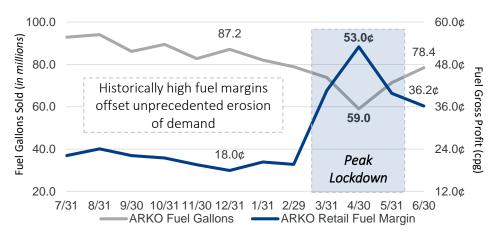


CHANGE IN CONSUMER BEHAVIOR ULTIMATELY BENEFITTING GPM

- Convenience stores were designated as essential businesses
- Decline in fuel volumes due to unprecedented demand erosion was more than offset by historically high fuel margins
- Simultaneously, inside sales benefitted from shifting consumer behavior as convenience store visits substituted for grocery shopping
- However, self-serve food/beverage items were negatively impacted
- Remodel program will be appropriately tailored for "new" consumer preferences, not encumbered by physical limitations



ELEVATED MARGINS MORE THAN OFFSET DECLINES IN VOLUME







Solid Performance Amidst Changing Industry Dynamics

GPM INVESTMENTS, LLC

























MEANINGFUL ELECTRIC VEHICLE PENETRATION IS VIEWED AS A LONGER-TERM THREAT; ADOPTION MORE DISTANT FOR CONSUMERS IN ARKO'S RURAL FOOTPRINT

U.S. electric vehicles today represent a small share of total auto sales; overcoming hurdles to mass adoption including relative total cost of ownership, range anxiety and lack of infrastructure will be key to meaningful future penetration

~\$44,272

Average Price of EV's in 2020⁽¹⁾

~1.8

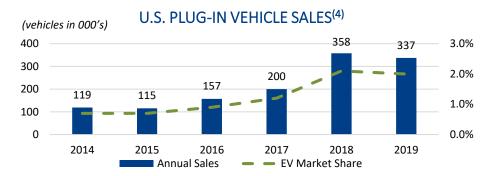
Charging Units per 100 Miles in U.S. in 2019⁽²⁾

5-25 hr.

Charging Period for Home Chargers

20+ year

Payback Period for Charging Unit Installation⁽³⁾



ARKO TOBACCO SALES GROWING DESPITE FALLING U.S. CIGARETTE CONSUMPTION

~(3%)

Long-Term Historical Annual Decline in U.S. Cigarette Unit Consumption⁽⁵⁾

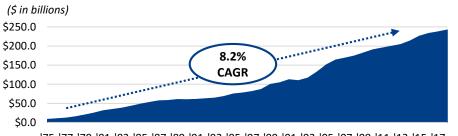
11.0%

ARKO Same-Store Cigarette Sales Growth YoY for the Four Weeks Ended 6/28/20 16.3%

ARKO Same-Store Other Tobacco Products Sales Growth YoY for the Four Weeks Ended 6/28/20

Despite decreasing cigarette consumption nationwide, U.S. c-store industry in-store sales and profits have proven resilient and continue to increase

U.S. CONVENIENCE STORE INDUSTRY NON-FUEL SALES



'75 '77 '79 '81 '83 '85 '87 '89 '91 '93 '95 '97 '99 '01 '03 '05 '07 '09 '11 '13 '15 '17

- (1) Source: NACS; excludes three vehicles with MSRPs of \$100,000 or more.
- (2) Source: Office of Energy Efficiency & Renewable Energy.
- (3) Source: ICF Strategic Consulting.

- The Electric Vehicle World Sales Database.
- (5) Source: Equity research published by Raymond James & Associates.
- (6) Source: Center for Disease Control and Prevention.























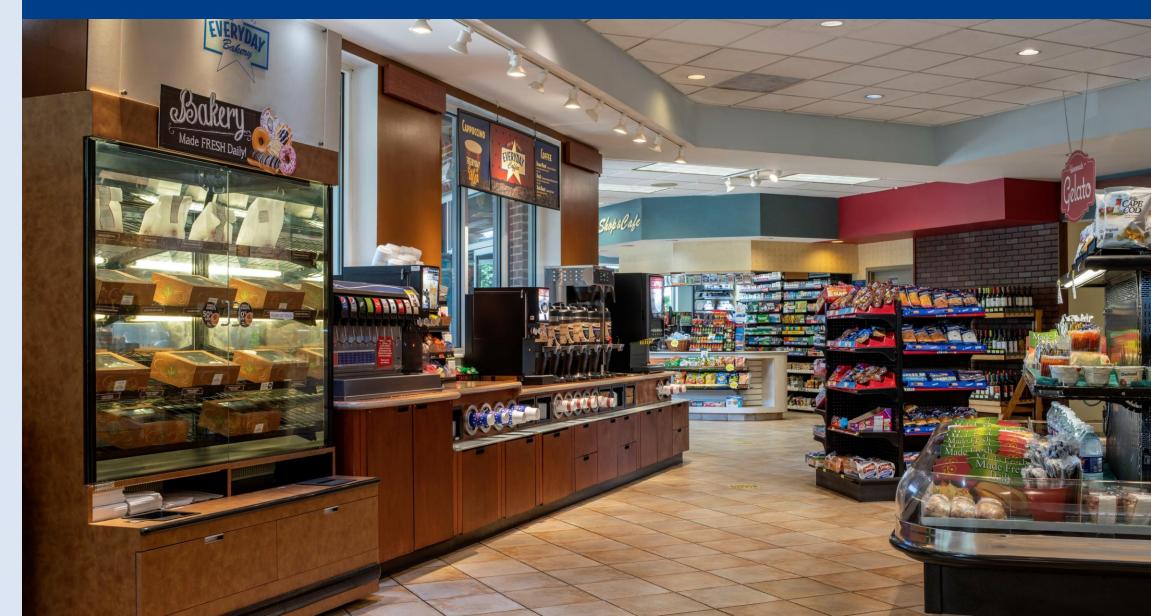


SCOTCHMAN





APPENDIX 2: SUPPLEMENTARY COMPANY INFORMATION





Team with Talent and Track Record to Execute Growth Plan































19 YEARS EXPERIENCE

- Acquired GPM Investments, LLC in 2011; operated and supplied 320 sites at the time
- CEO and Chairman of Arko Holdings Ltd. since 2005, a public company traded on the Tel Aviv Stock Exchange
- Spearheaded various real estate and fuel transactions totaling over \$2 billion



Executive Vice
President & Director

19 YEARS EXPERIENCE

- Joined ARKO in January 2012 as Executive Vice President
- Served as the Executive Vice President and CFO of Tarragon Corporation
- Served as CEO of Arkos USA, a U.S. subsidiary of ARKO Holdings Ltd.



DON BASSELLChief Financial Officer



- Served as CFO of ARKO since April 2014 and previously from 2004 through 2010
- Oversees accounting, finance, tax, treasury and financial reporting
- Served as the CFO of Mid-Atlantic Convenience Stores (Catterton-backed and sold to Sunoco)



CHRIS GIACOBONE *Chief Operating Officer*



- Joined ARKO with the acquisition of sites from DB Marts in 2004
- Oversees operations, fuel pricing, supply, transportation and facilities
- Served on the Board of Directors for the New England Convenience Store Association



MICHAEL BLOOM
Executive Vice
President & CMO

39 YEARS EXPERIENCE

- Joined ARKO in 2019 from Fred's Inc, a publicly traded pharmacy and value general merchandise chain where he was CEO
- Oversees product assortment, merchandising, store brands, pricing, advertising, PR, in-store services, deli's, store prototype development, loyalty and franchises
- Prior to working at Fred's Inc., served as President and COO of Family Dollar and EVP of Merchandising, Marketing and Supply Chain at CVS Health



MAURY BRICKS *General Counsel*

18 YEARS EXPERIENCE

- Joined ARKO in 2013 from Greenberg Traurig, an international law firm
- Oversees legal matters including M&A, financing, contracting and litigation management
- Worked in finance for the pipeline and retail natural gas divisions of Shell Oil Company

Other Senior Management 20-40 YEARS EXPERIENCE

• Experienced individuals covering operations, finance, marketing, IT, merchandising, and M&A diligence and integration





Haymaker's View: Compelling Transaction, Attractive End Market, Proven Operator, Acquiror & Differentiated Market Leader

GPM INVESTMENTS, LLC

























ARKO HAS A CONSISTENT RECORD OF DELIVERING EXCEPTIONAL GROWTH FOR ITS INVESTORS

- ~32% adjusted EBITDA⁽¹⁾ CAGR from 2016 to 2020E (2020E adjusted EBITDA of ~\$163 167 million⁽²⁾)
- Store count has grown 4.4x over the past seven years
- Capital deployed for acquisitions has generated average first year returns of 38.2%⁽³⁾

ARKO ALIGNS PERFECTLY WITH HAYMAKER'S ACQUISITION CRITERIA

- Differentiated market leader: 7th largest national convenience store network⁽⁴⁾ with unique community-brand strategy
- Diversified and predictable cash flow with nearly two-thirds of gross profit from resilient and growing in-store (non-fuel) sales
- Experienced and highly motivated public caliber management team

ARKO WILL MAINTAIN ROLE AS A LEADING INDUSTRY CONSOLIDATOR WHILE EXECUTING UPON A PARALLEL ORGANIC GROWTH STRATEGY

- Continued core acquisition strategy as a best-in-class acquiror
- Aggressive remodel opportunity: 360 sites to be remodeled over three to five years with conservatively estimated ~\$72 million of incremental EBITDA upside
- Doubled scale with strategic acquisition of Empire Petroleum business

IMPLIED VALUATION PROVIDES ATTRACTIVE DISCOUNT TO PUBLICLYTRADED PEERS

- Implied total enterprise value of \$1.9 billion or 8.73x 2021E pro forma adjusted EBITDA⁽¹⁾ of \$217 - \$223 million
- Publicly traded peers (CASY and ATD.B) trade at 11.4x and 10.5x 2021E EBITDA, respectively

ROBUST EBITDA GROWTH & HIGH FREE CASH FLOW CONVERSION DRIVE ATTRACTIVE SHAREHOLDER RETURNS

- (1) Adjusted EBITDA is calculated as EBITDA adjusted to exclude the gain or loss on disposal of assets, impairment charges, acquisition costs, other non-cash items, and other unusual or non-recurring charges. Pro forma Adjusted EBITDA gives effect to acquisitions and synergies for the entire period presented irrespective of the actual timing of acquisitions or commencement of synergies during the period.
- (2) Excluding extraordinary bonuses related to 2020 performance, 2020E Adjusted EBITDA would be \$171 to \$175 million. Including Empire in Q4 results, 2020E Revised Outlook would be \$181 to \$185 million
- (3) Based on one-year post-transaction EBITDA of 14 pre-2019 and 2020 acquisitions (due to lack of visibility), before G&A expenses.
- (4) According to CSP's Top 202 Convenience Stores 2020; includes only company-operated locations.





Competitive Differentiators: Unique Value Proposition













BreadBox'







SCOTCHMAN





One of the largest and most active consolidators in the convenience store industry with a proven track record of successful integration and exceptional return on capital

Unique focus on secondary and tertiary markets with differentiated approach to preserve community brands and align capital investment with local market needs



Diversified, contiguous markets of operation

Highly strategic Empire acquisition improves cash flow stability and enhances ARKO's position as the acquiror of choice

Sector "sweet-spot": Large enough to benefit from economies of scale, but small enough to outperform market growth rates

Embedded growth opportunities via recently completed Empire acquisition, renewed marketing focus and significant store remodel program

Current under-penetration of proprietary foodservice presents opportunity to expand offerings in response to changing consumer behavior amidst the "new normal"































Roughly Half of Existing Stores Are Candidates for High Return Store Remodel Program

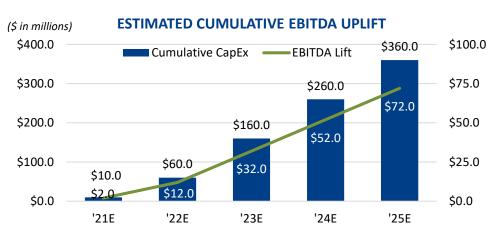
Following significant acquisition growth, ARKO is re-investing in the in-store experience with numerous initiatives to drive sales and enhance returns

SIGNIFICANT STORE REMODEL PROGRAM(1)

Significant, embedded growth opportunity with high return store refresh program

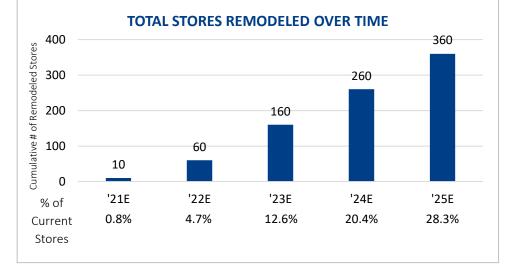






PROGRAM OVERVIEW

- Identified ~700 total candidates after analysis of traffic counts, local demographic information and remodel feasibility studies
- Plans to spend ~\$360 million over next three to five years with an anticipated return on capital of at least 20%; estimated ~\$72 million of EBITDA upside over three to five years
- Program will emphasize brand development with regional brands featured alongside national ARKO brand for network consistency
- Emphasis on enhanced foodservice offering



(1) Will include select raze & rebuilds.





Continued Enhancement of Product Offering and Customer Engagement

GPM INVESTMENTS LIC



















SCOTCHMAN





Numerous in-store sales growth and margin enhancement opportunities exist across the Company's expansive footprint; despite its size, ARKO is extremely nimble as evidenced by its ability to fully stock stores with essential items ahead of competitors at the onset of the pandemic

PRIVATE LABEL EXPANSION & ESSENTIAL ITEMS

High margin snacks and packaged beverages and post-pandemic essential items







LOYALTY PROGRAM ENHANCEMENT

 Launch of revised customer relationship-focused program in September





PLANOGRAMMING

 Data-driven placement of top-selling SKUs across all categories with regional customization



GAMING INTRODUCTION

Machines installed at 65
 Virginia stores play began
 July 1, 2020⁽¹⁾



PRODUCT MIX OPTIMIZATION

 Optimized space planning, movement analysis and forward-looking category mix in post-pandemic world



MOBILE ORDER / CURBSIDE PICKUP

 Rolling out mobile capabilities at 250+ stores



PROMOTIONAL EVENTS

 Popular promotions in tandem with loyalty program expansion



ENHANCED FOODSERVICE

 Expansion of proprietary and franchised foodservice offerings



(1) ARKO also operates gaming machines at 12 sites in Illinois.





Capturing Synergies Has and Will Continue to Create Substantial Value

ARKO's scale and purchasing power are leveraged to significantly improve the performance of acquired operations

GPM INVESTMENTS, LLC















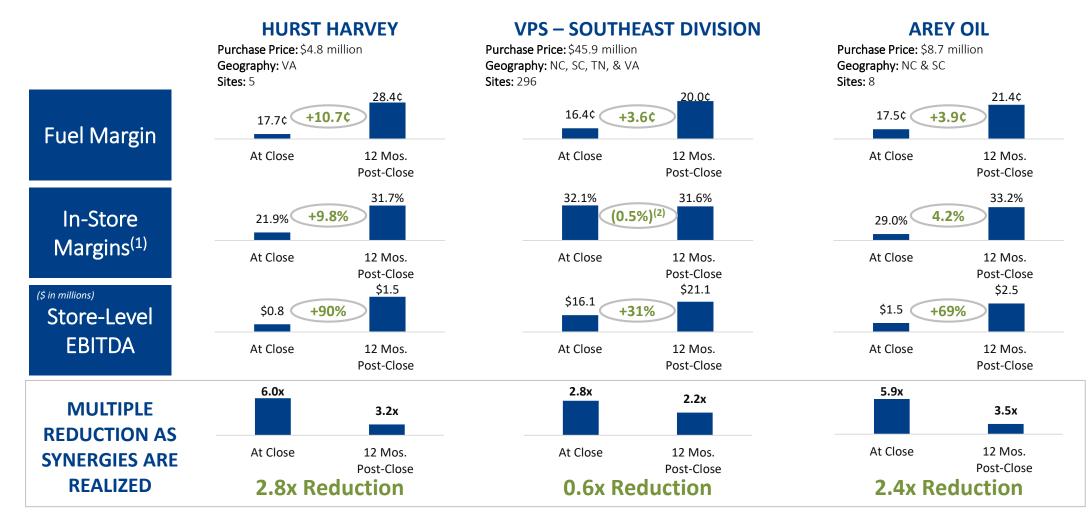












- (1) In-store margin does not include adjustments for inventory over/short, spoilage, or deferred loyalty sales.
- (2) ARKO adopted an alternate cigarette pricing strategy post-transaction, voluntarily sacrificing profit margin for higher volumes to drive store traffic.





Remodeling Efforts in the Past Have Generated Significant Returns













BreadBox'







SCOTCHMAN





(\$ in 000's)

Investment: \$2,174.0

• **ROI**: 28.6%

Payback: 3.5 years

STORE 57 – RAZE & REBUILD



ARKO HAS EXPERIENCED SIGNIFICANT SUCCESS WITH PAST REMODEL EFFORTS GENERATING RETURNS IN THE ~30% TO 60% RANGE





STORE 27 - "SOFT" REMODEL

• **Investment:** \$199.5

• **ROI:** 28.1%

Payback: 3.6 years



STORE 33 – "HARD" REMODEL

Investment: \$358.6

ROI: 60.2%

Payback: 1.7 years



Note: ROI defined as EBITDA lift divided by total investment.

- Follows a three month re-opening period.
- (2) Store #57 located in Quinton, Virginia.





GPM

























Acquiror-of-Choice in Highly Fragmented Industry with a Long Runway of Opportunities Ahead

ARKO'S SUCCESSFUL HISTORY OF GROWTH

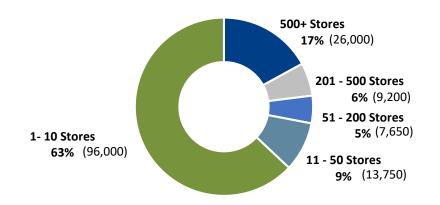
- 18 acquisitions completed since 2013
- Store base grown ~4.4x in seven years
- Highly fragmented market

9,364

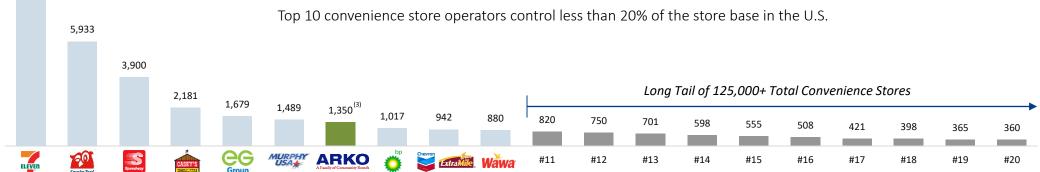
- 72% of industry comprised of <50 store chains
- Record current M&A activity in the sector
- Wholesale platform widens range of acquisition targets

U.S. CONVENIENCE STORE COMPOSITION BY CHAIN SIZE(1)

Fragmented industry of 152,720 convenience stores







- (1) National Association of Convenience Stores ("NACS") 2018 NACS State of the Industry Report.
- (2) Data from CSP's Top 202 Convenience Stores 2020.
- (3) Reflects ARKO's store count as of 6/30/20 and Empire's store count as of 10/6/20; excludes 1,580 wholesale locations.





11/18 Press Release: ARKO Continues to Expand Its QSR Presence





















SCOTCHMAN





ARKO CONTINUES TO EXPAND ITS QSR PRESENCE AS CONSUMER PREFERENCES CHANGE AMIDST THE PANDEMIC

RICHMOND, V--(BUSINESS WIRE)--Broyles Hospitality, LLC, a wholly-owned subsidiary of GPM Investments, LLC, ("GPM"), a rapidly growing leader in the U.S. convenience store industry, today unveiled its third Next Generation Dunkin', which is the company's 10th Dunkin' franchise. The Dunkin' is located in Kingsport, TN adjacent to a Roadrunner Markets convenience store, which is operated by another subsidiary of GPM.



This location, which officially opens November 18, 2020, showcases Dunkin' Brand's U.S. store of the future that includes a modern look with special interior design that incorporates a brighter color palate, open layout and natural light to create an approachable, positive and energetic environment. The store will also offer drive-thru access as well as delivery for quick convenient service for customers on the go and at home and feature Dunkin's innovative eight-tap system for quick service of all signature cold beverages. The store itself will be paired alongside a Roadrunner Markets convenience store and Subway restaurant providing customers an array of offerings in one convenient location.

"GPM is always interested in developing the right franchising partnerships for our customers in the locations where they want them most, which is exactly what this – our 10th Dunkin' location does," said Arie Kotler, President & CEO of GPM. "Our goal is to continue to bring the best franchises to prime locations and as we work to elevate the customer experience in each of our stores across the country."

Source: Business Wire, Inc.





Industry Continues to Experience Meaningful Consolidation Activity

GPM INVESTMENTS, LLC

















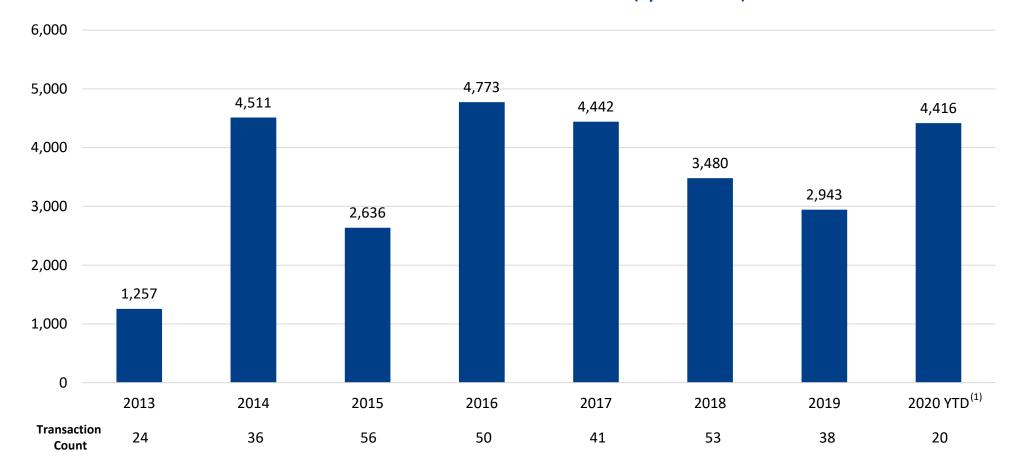








TOTAL INDUSTRY TRANSACTION VOLUME (by store count)



Source: Raymond James database.

Note: Includes U.S. convenience store transactions, including acquisitions of dealer-operated sites. Excludes sale-leaseback transactions. (1) Includes 3,900 store acquisition of Speedway by 7-Eleven.





Diversified Community Brands with Regional Footprints





















SCOTCHMAN







SITES YEAR ACQ. 212 Legacy

STATE(S) OF OPERATION CT, IA, IL, IN, KY, MI, NC, NE, PA, TN, VA

SITES YEAR ACQ. 144 2013

STATE(S) OF OPERATION

NC, SC, TN, VA



SITES YEAR ACQ. 131 2016

STATE(S) OF OPERATION

IN, MI



STATE(S) OF OPERATION

AR, LA, OK, TX

village pantry YEAR ACQ. 2015

YEAR ACQ.

2018

STATE(S) OF OPERATION IL, IN, MI, OH



SITES 39

SITES

265

YEAR ACQ. 2016

STATE(S) OF OPERATION KY, VA



SITES 17

YEAR ACQ. 2019

STATE(S) OF OPERATION

FL



SITES

YEAR ACQ. 2017

STATE(S) OF OPERATION NC, SC, TN, VA



SITES 29

YEAR ACQ. 2015

STATE(S) OF OPERATION IN, MI

SITES 16

YEAR ACQ. 2016

STATE(S) OF OPERATION IL, MO



(formerly Road Ranger and Gas Mart) **SITES**

55

YEAR ACQ. Multiple

STATE(S) OF OPERATION IL, IA, KY, IN, NE, MI



SITES 28

SITES

16

YEAR ACQ. 2013

YEAR ACQ.

2015

STATE(S) OF OPERATION

BreadBox

STATE(S) OF OPERATION

ΤN

SC



STATE(S) OF OPERATION

WI

SITES 22

SITES

51

YEAR ACQ. 2013

YEAR ACQ.

2019

STATE(S) OF OPERATION

SC



SITES 11

YEAR ACQ. 2018

STATE(S) OF OPERATION

MI

Note: Store count as of 6/1/20; excludes nine Dunkin' locations, two standalone Subway locations, as well as 36 additional stores carrying banners with less than ten locations across network including one banner acquired in 2019. Excludes 84 retail sites acquired from Empire on 10/6/2020.





Welcoming, Attractive In-Store Presentation













BreadBox(





















Representative Site Photos





























Representative Site Photos













BreadBox(









































SCOTCHMAN





APPENDIX 3: SUPPLEMENTARY FINANCIAL INFORMATION

























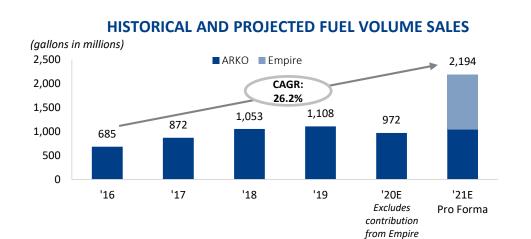


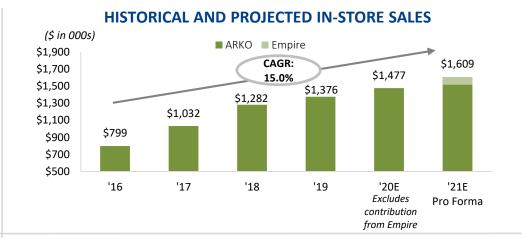


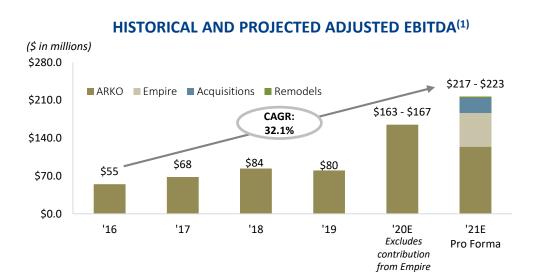


Strong Track Record of Growth Projected to Continue

ARKO is an industry leader with strong projected earnings and sales growth







STRONG GROWTH OUTLOOK



(1) Adjusted EBITDA is calculated as EBITDA adjusted to exclude the gain or loss on disposal of assets, impairment charges, acquisition costs, other non-cash items, and other unusual or non-recurring charges. Pro forma Adjusted EBITDA gives effect to acquisitions and synergies for the entire period presented irrespective of the actual timing of acquisitions or commencement of synergies during the period.





Pro Forma Capitalization

GPM
INVESTMENTS, LLC

























	ARKO	Empire	Haymaker	Additional Year	Pro Forma
(\$ in millions)	at 6/30/20	Adj.	Adj.	End Cash Flow	ARKO
GPM Investments:					
PNC Line of Credit ⁽¹⁾	\$0.0	-	-	-	\$0.0
Ares Term Loan	161.6	63.0	-	-	224.6
M&T Term Loan	26.1	-	-	-	26.1
Arko Term Loan	25.0	<u> </u>			25.0
Total GPMI Debt	\$212.7	\$63.0	-	-	\$275.7
GPM Petroleum LP:					
Capital One Revolver ⁽²⁾	\$48.3	\$350.0	-	-	\$398.3
PNC Term Loan	32.4	<u>- </u>	<u>-</u>	<u> </u>	32.4
Total GPMP Debt	\$80.7	\$350.0	-	-	\$430.7
Total Debt	\$293.4	\$413.0	-	-	\$706.4
Cash ⁽³⁾	(75.0)	(6.6)	(363.9)	(45.0)	(490.5)
Net Debt	\$218.4	\$406.4	(\$363.9)	(\$45.0)	\$215.9
Net Debt / 2020E Pro Forma Adjusted EBITDA ⁽⁴⁾					0.9x
Add: Capital Leases	\$207.8	\$12.7	-	-	\$220.5
Add: Preferred Stock	-	-	100.0	-	100.0
Add: Implied Equity Value					1,385.0
Total Implied Enterprise Value					\$1,921.4
Implied TEV / 2021E PF Adj. EBITDA ⁽⁴⁾					8.73x

⁽¹⁾ Total capacity of up to \$140 million.

⁽⁴⁾ Adjusted EBITDA is calculated as EBITDA adjusted to exclude the gain or loss on disposal of assets, impairment charges, acquisition costs, other non-cash items, and other unusual or non-recurring charges. Pro forma Adjusted EBITDA gives effect to acquisitions and synergies for the entire period presented irrespective of the actual timing of acquisitions or commencement of synergies during the period.



²⁾ Current availability of \$100 million with the option to add an accordion facility of \$200 million.

⁽³⁾ Cash contributed to pro forma balance sheet comprised of \$406 million of cash in Haymaker trust account increased by \$100 million from the MSD Capital private placement, reduced by \$100 million to fund assumed Arko Holdings Ltd. shareholder cash elections as well as assumed transaction expenses of \$42 million. Assumes no Haymaker shareholder redemptions. Current ARKO cash balance includes \$32 million of posted cash collateral; does not include Arko Holdings Ltd. cash.



GPM

























Debt Schedule

(\$ in millions)	Principal							
Facility	Estimated at Close	As of 6/30/20	Interest Rate	Prepayment Penalty	Amortization	Covenants	Issue Date	Maturity
GPM Investments								
PNC Line of Credit	\$140 facility size (\$0.0 outstanding)	\$0.0	LIBOR+1.75% or base rate +0.5% Unused fee of 0.375%	0.5% on or prior to December 22, 2020	n/a	n/a	2/28/2020 (amended)	Earlier of (a) December 22, 2022; and (b) the day that is 90 days prior to 3 months before the Eighth Anniversary Effective Date under the GPMI Operating Agreement
Ares Term Loan	\$225.0	\$161.6	LIBOR (1.5% floor) + 4.75% or base rate +3.75% Unused fee 1% per annum	1% within the first year	1% per annum	Leverage will not exceed 7x until 12/31/2021, 6.75x until 12/31/22 and 6.5x from March 23, 2023 and each financial quarter thereafter	2/28/2020	2/28/2027
M&T Term Loan	\$29.6	\$26.1	5.06% (\$3.6 of which bears interest at 4.17%-5.26%)	Ranges from 2% to 1% based on amount outstanding and prepayment date	Various amortization schedules	Leverage will not exceed 7x until 12/31/2021, 6.75x until 12/31/22, and 6.5x from 2023 and thereafter Debt service coverage ratio no less than 1.35x (calculated with respect to M&T collateral only)	12/21/2016	12/10/2021 (\$26.0 of loan)
Arko Term Loan	\$25.0	\$25.0	5.0% per annum 1% commitment fee	Penalty based on time since date of issuance as follows: (i) 5% within one year, (ii) 4% within two years, (iii) 3% within three years, (iv) 2% within four years, and (v) 1% between year 4 and the maturity date	Amortizes based on 15 year schedule	Under the Arko Master Covenant Agreement dated as of June 30, 2020, Leverage ratio will not exceed 7x until December 31, 2021, 6.75x from March 31, 2022 to December 31, 2022, and 6.5x from March 31, 2023 and each fiscal quarter thereafter	6/30/2020	6/1/2025
GPM Petroleum LP (wholesale fuel subsidiary)								
Capital One Revolver	\$398.3 (\$500 facility size; increase to \$700 upon request, subject to terms)	\$48.3	LIBOR + 2.25% to 3.25% or base rate + 1.25% to 2.25% Unused fee ranges from 0.3% to 0.5%	n/a	n/a	Leverage ratio of no greater than 4.25x at GPMP Interest ratio of no less than 2.5x at GPMP	1/12/2016 (initial) 4/1/2020 (escalation agreement)	7/15/2024
PNC Term Loan ⁽¹⁾	\$32.4	\$32.4	LIBOR + 0.50% or base rate	n/a	\$0.0	Leverage ratio of no greater than 4.25x at GPMP Interest ratio of no less than 2.5x at GPMP	1/12/2016	12/22/2022





Reconciliation of Arko Holdings, Ltd. GAAP Net Income to Adjusted EBITDA



























(\$ in millions)	2017	2018	2019
Net income (loss)	\$0.7	\$23.5	(\$47.2)
Interest and other financing expenses, net	29.5	19.9	41.8
Income tax expense (benefit)	(9.7)	(7.9)	6.2
Depreciation and amortization	38.2	53.8	62.4
EBITDA	\$58.7	\$89.3	\$63.2
Non-cash rent expense (a)	3.9	4.7	7.6
Amortization of favorable and unfavorable leases (b)	(2.6)	(3.3)	-
Acquisition costs (c)	4.6	8.5	6.4
(Gain) on bargain purchase (d)	-	(24.0)	(0.4)
(Gain) loss on disposal of assets and impairment charges (e)	0.5	1.5	(1.3)
Share-based compensation (f)	0.3	0.5	0.5
Loss from equity investee (g)	0.5	0.5	0.5
Non-beneficial cost related to potential initial public offering of master limited partnership (h)	-	2.0	0.1
Settlement of pension fund claim (i)	-	2.3	0.2
Merchandising optimization costs (j)	-	-	1.0
Other (k)	0.3	-	0.3
Arko Holdings Ltd. Adjusted EBITDA	\$66.2	\$81.8	\$78.2



Reconciliation of Arko Holdings, Ltd. GAAP Net Income to Adjusted EBITDA (Cont'd)



m Fas mart









BreadBox(











- a) Eliminates the non-cash portion of rent, which reflects the extent to which our GAAP rent expense recognized exceeds (or is less than) our cash rent payments. The GAAP rent expense adjustment can vary depending on the terms of our lease portfolio, which has been impacted by our recent acquisitions. For newer leases, our rent expense recognized typically exceeds our cash rent payments, while for more mature leases, rent expense recognized is typically less than our cash rent payments.
- b) Eliminates amortization of favorable and unfavorable lease assets and liabilities.
- c) Eliminates costs incurred that are directly attributable to historical business acquisitions and salaries of employees whose primary job function is to execute the Company's acquisition strategy and facilitate integration of acquired companies.
- d) Eliminates the bargain purchase gains recognized as a result of the Town Star acquisition in 2019 and E-Z Mart acquisition in 2018.
- e) Eliminates the non-cash (gain) loss from the sale of property and equipment, the gain recognized upon the sale of related leased assets, including \$6.0 million related to the sale of eight store sites in 2019, and amortization of deferred gains on sale-leaseback transactions in 2018 and 2017 and impairment charges on property and equipment and right-of-use assets related to closed and non-performing stores.
- f) Eliminates non-cash stock-based compensation expense related to the ongoing equity incentive program in place to incentivize, retain, and motivate our employees and officers.
- g) Eliminates the Company's share of loss attributable to its unconsolidated equity investment.
- h) Eliminates non-beneficial cost related to potential initial public offering of master limited partnership.
- i) Eliminates the impact of mainly timing differences related to amounts paid in settlement of the pension fund claim filed against the Company, as discussed in Note 12 of the Consolidated Financial Statements.
- j) Eliminates the one-time expense associated with our global merchandising optimization efforts.
- x) Eliminates other unusual or non-recurring items that management does not consider to be meaningful in assessing operating performance.





Adjusted EBITDA Reconciliation: Arko Holdings Ltd. to ARKO

GPM
INVESTMENTS, LLC























(\$ in millions)	2017	2018	2019
Arko Holdings Ltd. Adjusted EBITDA ⁽¹⁾	\$66.2	\$81.8	\$78.2
Arko Holdings Ltd. general and administrative expenses	1.7	1.9	2.0
ARKO Adjusted EBITDA	\$68.0	\$83.8	\$80.2



Significant Community Brand Equity Across Expansive Store Portfolio



































