Prodalim

Q3/2026 Results

Nov 2026



Taking nature further

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This presentation does not constitute and should not be construed as an offer or invitation to purchase and / or allocate securities of the Company. The presentation has been prepared for the purpose of summary and convenience only and is not intended for nor can it replace a review of the Company's prospectus and the periodic, quarterly and immediate reports published by the Company (including the periodic report for 2025 and the third quarter report for 2026).

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The Company does not undertake to update or change any such forecast or estimate to reflect events or circumstances occurring after the date of this presentation.

Our platform at a Glance



39
Years of Expertise

$364M*
Revenue

~50
Sourcing countries

16
Global Sites

604
Employees

+1200
Products

+700
Customers

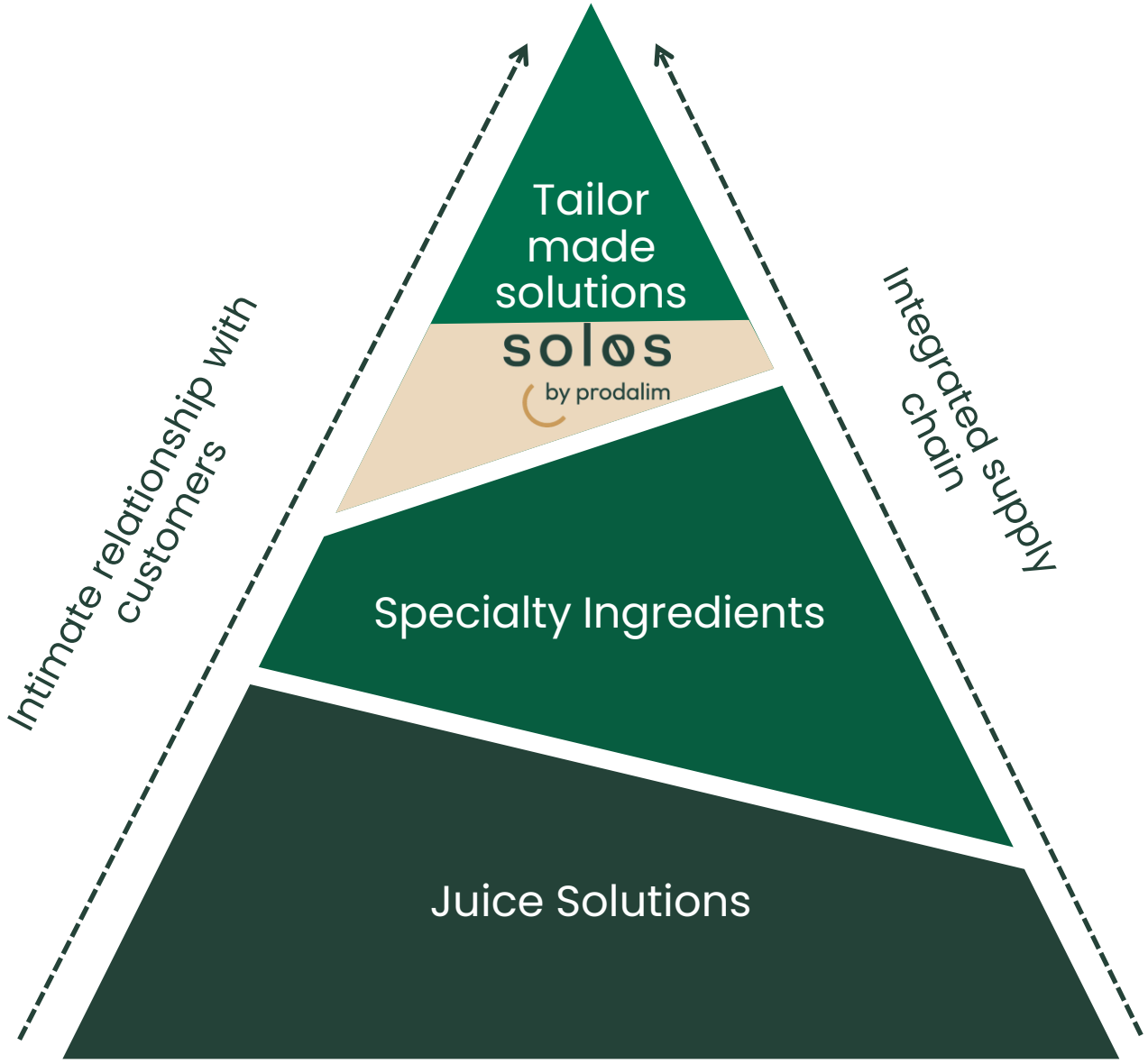
+60
Countries Worldwide

50%**
2Y revenues CAGR
in high value solutions

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* LTM as of Q3'2026
** LTM ended in Q3'2026 on a pro-forma basis (including René Laurent & Sylvestre)

Moving up in the value chain while leveraging our **core assets**



Our transformation



Growth
>4x TAM

Profitability
+5%-15%



Q3’2026 highlights





Group
improvement in all financial parameters Rev, EBITDA, Net Profit, Cash Flow

Juice
Back to top line growth

SIS
Double digit growth and strong M&A activity

Solos
Triple digit growth and significant business development



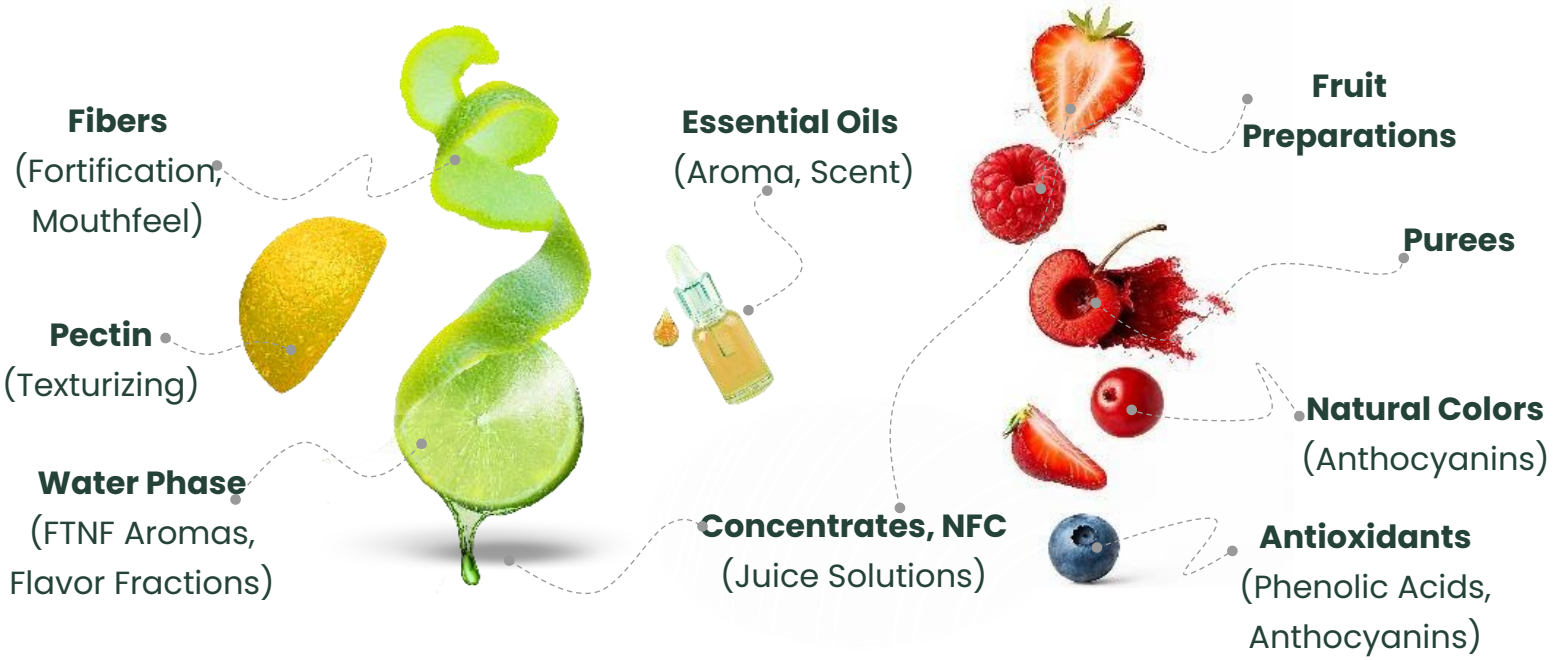
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brennõkem
SINCE 1968

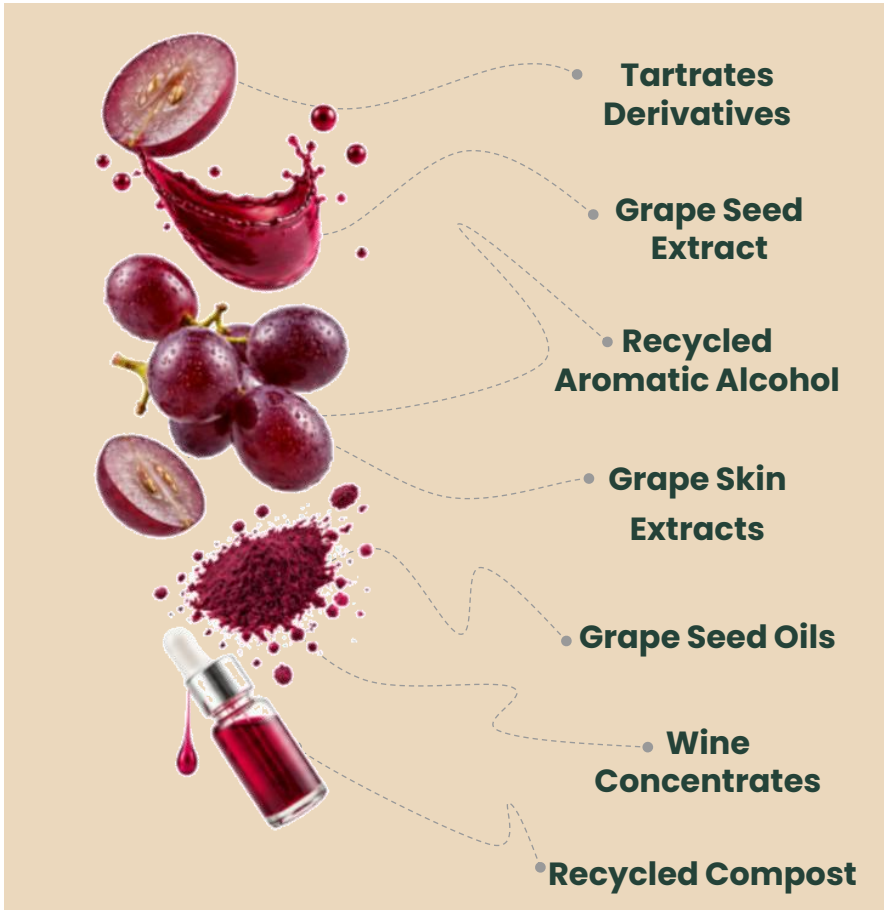


Our recent acquisition!

BOK Acquisition - Enhancing our Circular Economy Commitment



The next chapter – BOK Offering



UPCYCLED UTILIZATION • RESOURCES EFFICIENCY • PRODUCT INNOVATION

Prodalim

From Wine By-products to Sustainable Value

Brenn-O-Kem is a South Africa based global leading processor of wine by-products, transforming grape pomace and wine lees into high-value natural ingredients.

1968
Founded

$29M*
Sales

$8M*
EBITDA

3
Operating Sites

160
Employees



Addressing wine making, food & beverage, nutraceutical, pharmaceutical and agricultural markets.

SIS Division

Full speed progress in product and operational development

R&D ENHANCEMENT

High value upcycled specialty ingredients



CAPABILITIES EXPANSION

- Beverage solutions production lines
- EU footprint for natural colors formulations



SUCCESSFUL INTEGRATIONS

Rene Laurent and Sylvestere are fully integrated, delivering accelerated revenues and profitable growth



FLAVORS INNOVATION

Becoming a partner of choice in natural flavours with distinctive offering



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solos by Prodalim

Significant Market Recognition

- Revenues growth : 158% QoQ
- Strong addition of international partners

HENKELL X FREIXENET LIETUVA

- winning International Awards

Readers' Choice USA TODAY 10BEST 2026 Awards

RollingStone

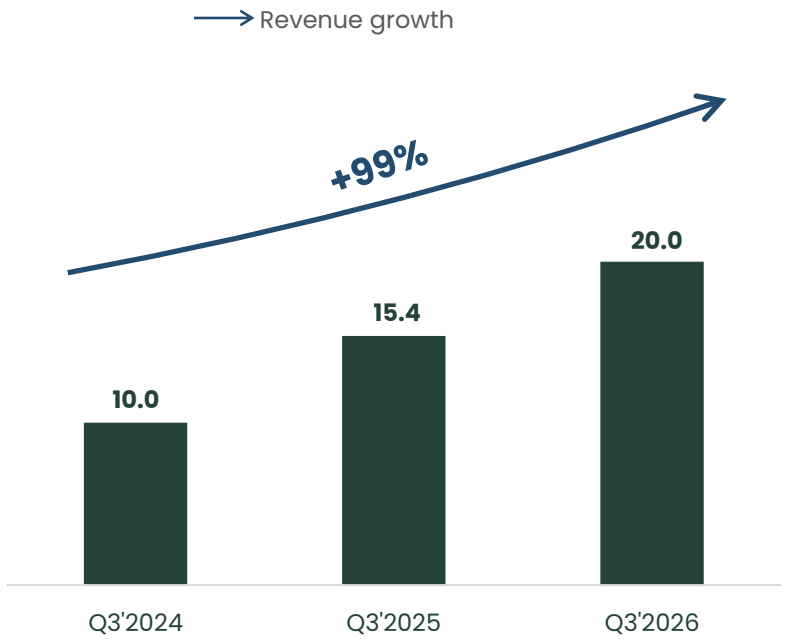
- Premium Airline Market Business and First Class selection

Lufthansa

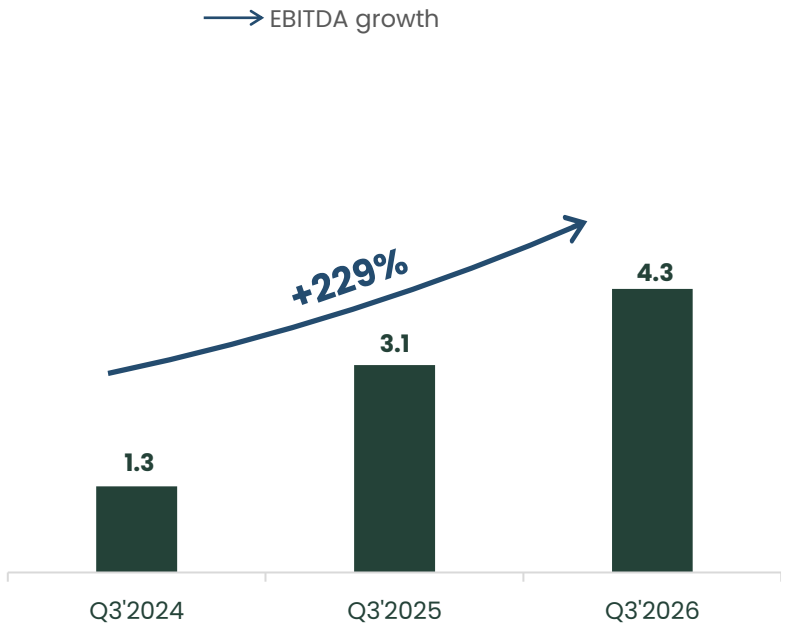


Q3’2026 – Continued growth in Specialty Ingredients & Solutions

Q3 Revenues



Q3 EBITDA*



Revenues

- Q3 2026: **$20.0M**
- QoQ Growth: **30%**
- QoQ LFL: **(7%)**

EBITDA

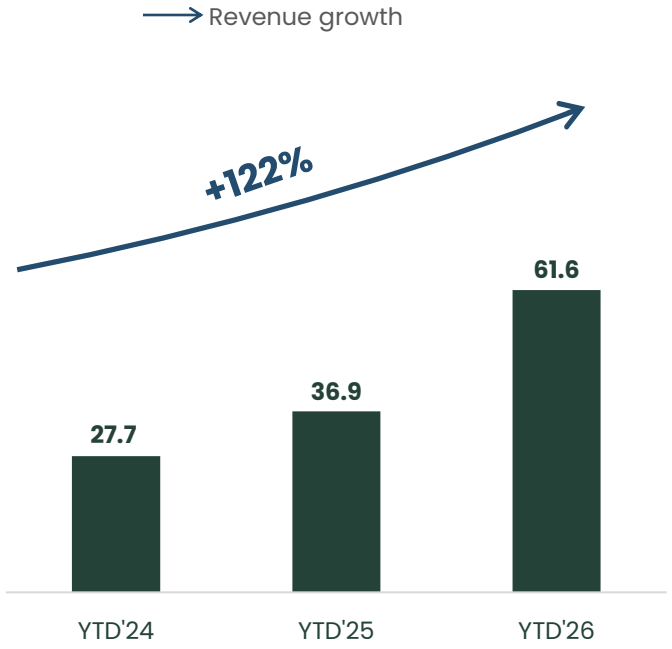
- Q3 2026: **$**4.3**M**
- QoQ Growth: **37%**

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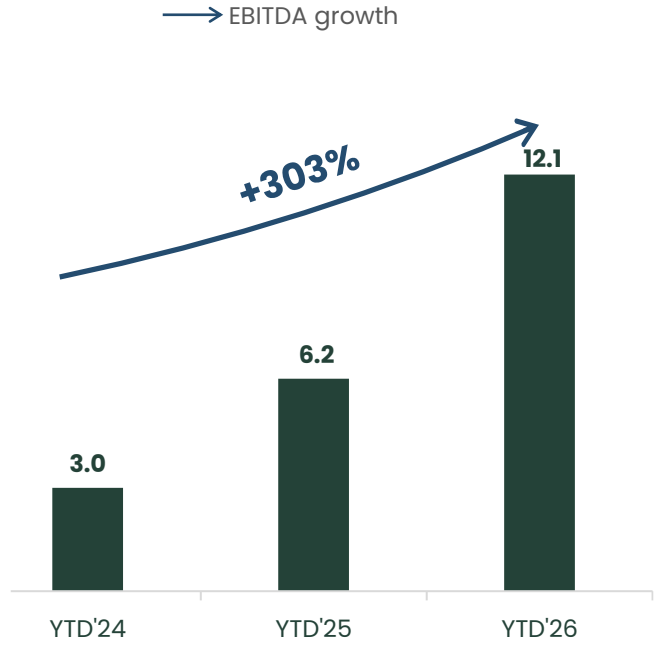
* Based on Adjusted EBITDA ; Q3'2024 is based on unreviewed results

YTD'2026 – Substantial growth in Specialty Ingredients & Solutions

YTD Revenues



YTD EBITDA *



Revenues

- YTD 2026: **$61.6M**
- YoY Growth: **67%**
- YoY LFL: **16%**

EBITDA

- YTD 2026: **$12.1M**
- YoY Growth: **96%**

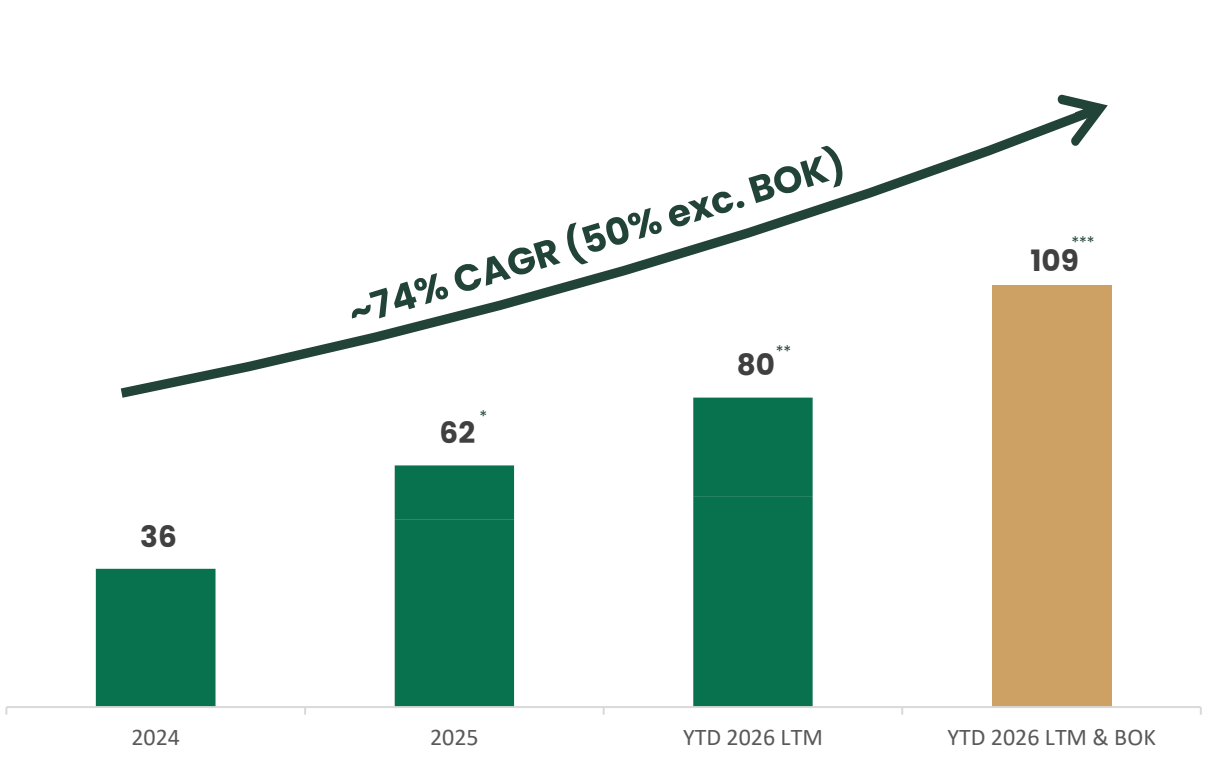
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* Based on Adjusted EBITDA ; YTD'2024 is based on unreviewed results

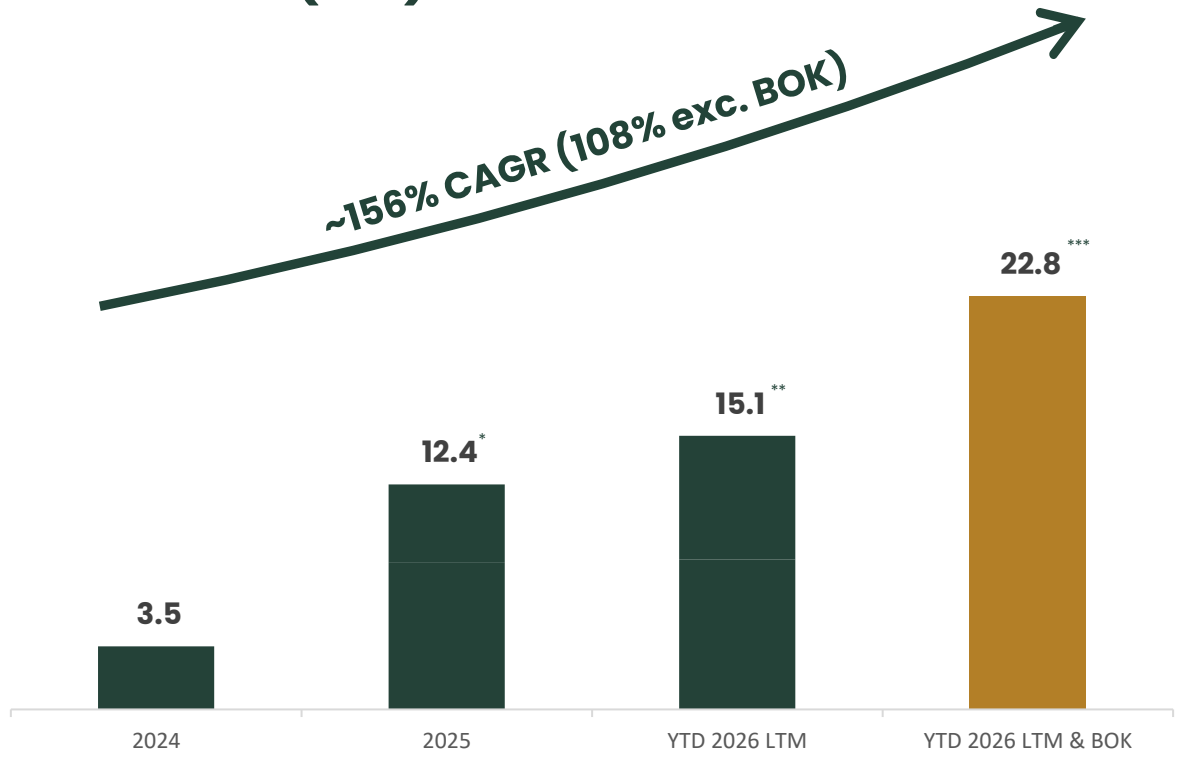
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Consistent accelerated growth within Specialty Ingredients & Solutions in Revenues and EBITDA

Revenues ($M)



EBITDA ($M)

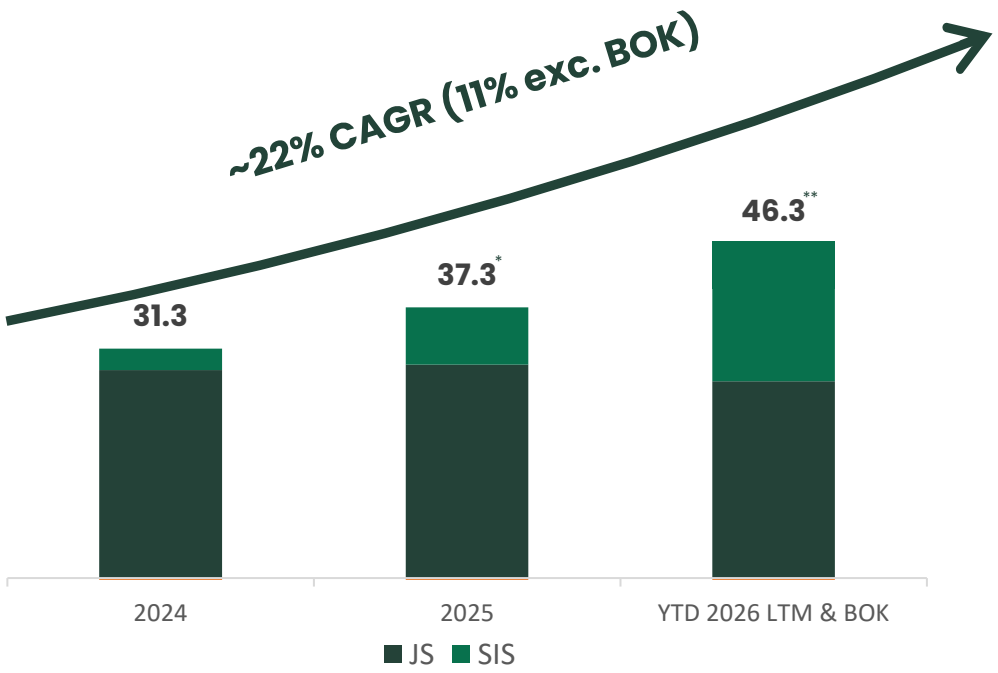


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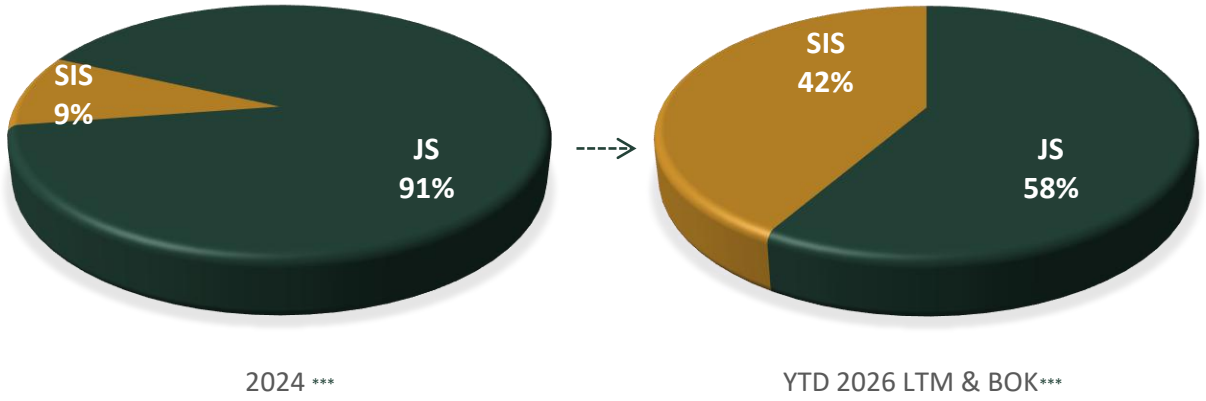
* LTM ended in Q4'2025 Including René Laurent (acquired in December 2025) on a pro-forma basis
** LTM ended in Q3'2026 including René Laurent & Sylvestre on a pro-forma basis
*** LTM ended in Q3'2026 including René Laurent , Sylvestre & BOK on a pro-forma basis

Transforming into specialty ingredients, delivering higher profits and favorable mix

Group EBITDA ($M)



EBITDA SIS% Vs. JS %



2024 ***

YTD 2026 LTM & BOK***

* LTM ended in Q4'2025 Including René Laurent (acquired in December 2025) on a pro-forma basis
** LTM ended in Q3'2026 including René Laurent , Sylvestre & BOK on a pro-forma basis
*** Calculation includes SIS and JS on a stand alone basis

Financial Performance



Q3’26 – Improvement in key parameters while continuing to invest in future growth

M USD

Group	Q3’2026	Q3’2025	Δ
Total Sales	98.4	92.3	7%
Gross profit	18.8	14.8	27%
%	19.1%	16.1%	
Adjusted Net Profit	4.2	3.2	34%
%	4.3%	3.4%	
Adjusted EBITDA	10.4	9.5	10%
%	10.6%	10.3%	
Net operating cash flow	16.7	(0.1)	



YTD'26 – Improvement in key parameters while continuing to invest in future growth

M USD

Group	YTD'2026	YTD'2025	Δ
Total Sales	282.5	259.9	9%
Gross profit	55.3	47.2	17%
%	19.6%	18.2%	
Adjusted Net Profit	13.5	11.6	16%
%	4.8%	4.5%	
Adjusted EBITDA	30.9	29.5	5%
%	10.9%	11.3%	
Net operating cash flow	47.5	(9.7)	



Q3’26 highlights by segment

M USD





Revenue	Q3’2026	Q3’2025	Δ
Group	**98.4**	**92.3**	**7%**
Juice Solutions	77.9	76.7	2%
SIS	20.0	15.4	30%
Solos	0.6	0.2	158%

Adjusted EBITDA	Q3’2026	Q3’2025	Δ
Group*	**10.4**	**9.5**	**10%**
Juice Solutions	8.6	8.0	8%
SIS	4.3	3.1	37%
Solos	(0.4)	(0.2)	(148%)

* Including corporate unallocated expenses

YTD'26 highlights by segment

M USD





Revenue	YTD'2026	YTD'2025	Δ
Group	**282.5**	**259.9**	**9%**
Juice Solutions	219.5	222.1	(1%)
SIS	61.6	36.9	67%
Solos	1.4	0.9	63%

Adjusted EBITDA	YTD'2026	YTD'2025	Δ
Group*	**30.9**	**29.5**	**5%**
Juice Solutions	25.3	28.0	(10%)
SIS	12.1	6.2	96%
Solos	(1.0)	(0.5)	(105%)

* Including corporate unallocated expenses

Well positioned for future acquisitions

M USD

	Q3'2026	Dec' 2025
Operating Working Capital*	161.7	185.7
Shareholders Equity	246.4	120.8
Net debt	33.4	135.7
Operating Working Capital* / LTM Sales ratio	44%	54%
Equity / Total assets ratio	69%	36%
Net debt / Adj. LTM EBITDA ratio	**0.9**	**3.8**



* Inventory, accounts and other receivables net off accounts and other payables.

Status of the business

Progressing very well on all fronts, with strong momentum across product development and operations.

Building a leading company for the long term, while continuing to invest in our future, capabilities, and growth.

Very pleased with our recent acquisitions, which are strengthening our platform and creating new opportunities.

M&A activity will continue at full speed, as we remain committed to accelerating our growth and expanding our business.



Prodalim

Thanks For Your Trust



Get in touch
ir@prodalim.com